FCS Skill-a-thon



State 4-H O-Rama
Senior 4-H'ers



OBJECTIVES

Targeted Life Skills: Wise Use of Resources, Planning/Organizing, Goal Setting, Critical Thinking, Problem Solving, Decision Making, Learning to Learn, Self-esteem, Teamwork, Contributions to Group Effort, Leadership, Conflict Resolution, Cooperation, Social Skills, Communication

ELIGIBILITY

Each county may enter one team composed of three or four senior 4-H members in the 4-H FCS Skill-a-thon activity at the Arkansas 4-H O-Rama. If four members participate, the lowest overall score will be dropped, and the participant will automatically become the alternate. Some teams may choose to dress in matching outfits, but this is NOT a requirement.

Counties unable to form a team may enter one 4-H member to compete as an individual. Individual rank is based on the scores from the four individual events. Scores of individual competitors will be ranked individually along with scores of individual team members.

No individual or member of a team who previously won first place in this activity is eligible to compete.

ACTIVITY

All team members and individual competitors will participate in four identification classes and teams will participate in the Life Skills Assessment. Participants will be given 15 minutes per ID Class and 15 minutes to judge the questions class, for a total of 60 minutes for the first portion of the contest. During the contest youth may pick up and smell the spices, and pick up other items, and should put items back in its numbered spot. Participants may also pick up the food judging items. The competition is comprised of the following:

1. Sewing & Clothing Identification: Identify from a provided list fabric, fasteners, seams, design/cut, and other items related to apparel, fashion design, and/or sewing. Fifteen minutes are allowed to identify 25 items (50 points).

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- 2. Interior Design & Housing Identification: Identify from a provided list decorating techniques, colors, patterns, design elements and/or layouts. Fifteen minutes are allowed to identify 25 items (50 points).
- 3. Food & Cooking Identification: Identify from a provided list appliances, utensils, spices, herbs and/or other food related item. Fifteen minutes are allowed to identify 25 items (50 points).
- 4. Overall Category Test: Participants will identify the correct item by its definition. The items/definitions are from the previous three categories. Fifteen minutes is allowed to answer 25 questions (50 points).

Life Skills Assessment (to be completed as a team) teams are judged on the variety of options they generate, expectations for positive decision that are listed, and conclusions reached are explained and reasonable for the situation. Each team will orally complete a response to one brief scenario. Team one will start the Life Skills Assessment portion of the Skill-a-thon after all judging cards are turned in from the individual events. The scenario for this will come from the Life Skills Assessment Study materials. Teams will have 10 minutes to prepare the response and 5 minutes for the oral presentation, given to two judges. Flip charts will be provided for the teams to utilize in brainstorming and presenting their presentation. A Life Skills Scenario work sheet should be completed and given to the judges after the five-minute oral presentation.

SCORING

Scoring for the three identification classes (Sewing & Clothing, Interior Design & Housing, and Food & Cooking) will be 50 points each for a total of 150 points from identification classes. Food and Nutrition Judging classes will be 100 points (two classes, 50 points each). Total points possible in the FCS Skill-a-thon are 250 points.

The team score will be calculated from the combined top three scores on individual events. Individual rank is determined by combined scores from all FCS Skill-a-thon activities.

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SUGGESTED RESOURCES

FCS Skill-a-thon study materials are listed below.

Fabric samples to prepare for Sewing & Interior Design Identification are available for purchase: Nasco Fabric File: http://www.enasco.com/product/WA24060H#

4-H FCS Championships and Conference Website under Skill-a-Thon: <a href="https://texas4-Https:/

BEFORE THE CONTEST

- Cell phones are to be left with coaches, cell phone use during the competition will result in disqualification.
- Talking during the contest will result in disqualification.
- Participants will go through basic orientation in a common room. Superintendents will hold a random pre-selection for the order of teams to present in Life Skills Assessment.
- Youth will be provided ID cards to mark the ID items. Empty clipboards are allowed. Each participant should bring their own pencils.

AWARDS

The high-point individual will receive a trophy. Individuals scoring second-, third-, fourth-, and fifth- place will receive ribbons. Individual trophies will be given to each member of the first-place team. Each member of the second-, third-, fourth- and fifth-place teams will receive ribbons. All others will receive participation ribbons.

PREPARED BY

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FCS Skill-a-thon Study Materials

Food & Cooking

Name: County/State: Participant ID:	
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4-H FCS (Family & Consumer Science) Skill-a-thon

Foods & Cooking ID Sheet

You will be provided 25 items from the list below. Write the number of the item in the blank for what the item represents. Correct answers are worth 2 points each. (To be completed as an individual.)

Appliances							
Air Fryer	Electric Pressure Cooker		Slower Cooker			Turkey Fryer	
Bread Machine	Electric Kettle		Rice Cooker			Vacuum Sealer	
Coffee Grinder	Electric Skillet		Sou	ıs Vide Imme	rsion		
Crepe Pan	Food Processor		Circ	ulator			
Countertop Mixer	Hand Mixer		Toas	ster Oven			
Cookware							
Baking Pan	_ Double Boiler	_ Pastry Pre	SS	Round	Cake Pan	Springform Pan	
Baking Sheet	_ Dutch Oven	_ Pie Plate		Saucep	oan .	Steamer Basket	
Broiler Pan	_ French Press	_ Pressure	Cooker	Sauté F	Pan .	Tube Pan	
Colander	_ Frying Pan	_ Roaster Pa	an	Splatte	r Screen	Wok	
Dish and Tableware							
Bread Plate	Carafe	Gra	pefruit Sp	oon	Parfait Cup	Tea Pot	
Butter Dish	Creamer & Sugar Set	Me	at Platter		Pepper Mill	Water Goblet	
Cake Platter	Gravy Boat	Na _l	okin Ring		Saucer		
Herbs, Spices, and Food	ls						
Anise	Chili Peppers _	Fennel	Seed	Or	égano	Tarragon	
Arborio	Cilantro _	Ginger		Pa	prika	Thyme	
Basil	Cloves _	Jalaper	no Pepper	s Pa	rsley	Turmeric	
Bay Leaves	Couscous	Juniper	Berries	Qı	ıinoa		
Bulgur	Cumin _	Lemon	grass	Rc	semary		
Caraway Seeds	Curry Power _	Mace		Sa	ffron		
Chives	Dill _	Nutme	g	Su	mac		
Utensils							
Apple Corer	Fat Separato	r	Man	dolin Slicer	Ru	ıbber Spatula	
Bench Knife	Flour Sifter		Meat Thermometer		ter Pie	Pie/Cake Server	
Butter Knife	Garlic Press		Mea	suring Cups	Piı	neapple Corer	
Cake Icing Knife	Grater		Mez	zaluna	Po	tato Masher	
Candy Thermomete	er Ground Meat	t	Mixi	ng Bowl	Sli	icing Knife	
Chef's Knife	Chopper Herb		Molcajete		Sp	oiralizer	
Cherry/Olive Pitter			Nut Chopper		St	rainer	
Cheese Slicer	Instant-read		Paring Knife		To	ngs	
Chopper	thermometer		Oil & Vinegar		Tu	rner	
Citrus Reamer	Melon Baller		Bottles		Ut	ility Knife	
Cutting Board	Kitchen Fork		Pasta Measurer		Wa	atermelon Slicer	
Decorative Slicer,	Kitchen Scal	es	Pasta Service		W	hisk	
Ripple	Liquid Meası	uring Cup	Past	ry Blender	Sc	craper	
Egg Separator	Measuring S _l	poons	Past	ry Cloth	Sil	licone Baking	
Egg Slicer	Meat Tenderi	izer	Pie I	Bird	Sh	neets	
_ 55	-		_				

Score: _____ / 50



4-H FCS Skill-a-thon Foods and Cooking ID



The photos shown here are only one option of what an item may look like. Other options are available.

Revised March 2023





Appliances

Air fryer



It's a kitchen appliance that uses superheated air to cook foods, giving results very similar to deep-frying or high-temperature roasting. Air fryers use the same technology as convection ovens, but instead of blowing the air around a large rectangular box, it is blown around in a compact cylinder and the food sits in a perforated basket. This is much more efficient and creates an intense environment of heat from which the food cannot escape. The result is food with a crispy brown exterior and moist tender interior – results similar to deep-frying, but without all the oil and fat needed to deep-fry.

Bread Machine is a home appliance for turning raw ingredients into baked bread. It consists of a bread pan (or "tin"), at the bottom of which are one or more built-in paddles, mounted in the center of a small special-purpose oven. This small oven is usually controlled by a simple built-in computer using settings input via a control panel. Most bread machines have different cycles for different kinds of dough.

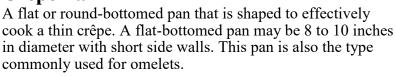


Coffee Grinder



A device that is used to grind whole coffee beans into a suitable size for brewing. Manually operated coffee grinders require that a hand crank be turned in order to move blades that grind the coffee beans. Electric models are available that do the job more quickly and may be more convenient to use.

Crepe Pan





Countertop Mixer



A countertop mixer with different attachments that blends ingredients, beats ingredients, beat dough or whip eggs. A handheld mixer can do many of the things a stand mixer can, but a stand mixer enables you to work hands free.

Rice Cooker — A self-contained electrical appliance used primarily for cooking rice.





Slow Cooker — An electrical cooker that maintains a relatively low temperature, used to cook foods over a long period of time.



Sous Vide Immersion Circulator

An immersion circulator is a device that you insert into a tub or pot of water. It draws water from the tub, heats it up to a precise temperature, then spits it back out, simultaneously heating and circulating the water.

Toaster Oven — An electrical appliance that can be used as either a toaster or an oven





Turkey Fryer — An appliance used to deep fry turkeys or large birds.



Vacuum Sealer

A vacuum sealer removes the air from the space around your food and then uses a heated seal bar to fuse the sides of the bag, preventing the air from leaking back into the bag. Exposure to air will spoil food or allow it to stale over time, so this process eliminates that threat.

Cookware

Baking Pan — A pan with sides that vary in deepness and are used to bake such things as cakes.



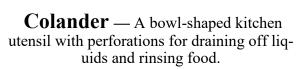




Baking Sheet — A flat, shiny metal tray used for cooking such things as biscuits and cookies.

Broiler Pan — A metal tray used to hold food while broiling under a grill.







Double Boiler — A pair of cooking pots, one fitting on top of and partly inside the other. Food cooks gently in the upper pot while water simmers in lower pot.



Dutch Oven — An iron container with lid used for cooking stews or casseroles.



Frying Pan — A pan used for frying foods with a single long side handle, measured in inches and may have either straight or sloped sides.



French Press—French press (also press plunger pot, press coffee, coffee pusher, French Press, plunger pot) is a glass container for making coffee. Hot water is poured onto the coffee grounds, a punch having a sieve is pushed down, keeping the solids at the bottom. It can also serve as a serving pot when the finished coffee is consumed quickly.



Pastry Press — Any type of press used to shape or mold cookies.



Pie Plate — A plate used to serve pie.



Pressure Cooker - A conventional or stovetop pressure cooker is a cooking vessel with a lid that locks on and prevents steam from escaping. As a result, the steam builds up pressure in the pressure cooker – about 12 to 15 pounds per square inch of pressure (psi) – and the temperature inside the cooker increases. That means that we are able to cook foods inside a pressure cooker at higher temperatures, and they are therefore finished sooner – in about one third of the time it would take to cook on a regular stovetop. Time and heat are regulated manually.

Roaster Pan — A pan with deep sides used to cook roast.





Round Cake Pan

round cake pans are used to make layer cakes and are generally found in 8 or 9-inch diameters and are $1\frac{1}{2}$ inches in depth.



Sauce Pan — A pan used to cook sauces on the stovetop with a long side handle and straight sides measured in quarts.

Sauté Pan

A sauté pan has a wide flat bottom and vertical sides that generally go up much higher than a skillet's flared sides do. This makes it easier to cook sauces and sear and braise meat than a skillet





Splatter screen does what is says: *screens* splatters. You put it over the top of a frying pan to keep pops of oil from ending up all over your kitchen (or you, for that matter). It would be helpful when searing meat over very high heat or frying bacon.

Springform pan is a type of bakeware that features sides that can be removed from the base. *Springform* refers to the construction style of this *pan*. The base and the sides are separate pieces that are held together when the base is aligned with a groove that rings the bottom of the walls.





Steamer Basket — Metal basket that inserts into a pan. Used for steaming vegetables.



Tube Pan — A round pan with a hollow projection in the middle, used for baking or molding foods in the shape of a ring

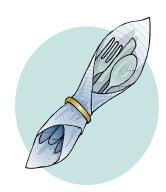
Wok

A wok is shaped like a big, deep bowl, and while it's most common in South China, it's used all over Asia, and increasingly in the rest of the world as well. The shape of a wok works particularly well for stir frying; the bottom gets much hotter than the sides, and food can be cooked quickly. The word *wok* comes from Cantonese, and it was first used in English in the mid-20th century.





Dish And Tableware





Bread Plate — A small plate used to hold bread while eating



Butter Dish — A small dish with cover used to store and serve butter.



Cake Platter—A cake platter is a large serving plate for desserts. The shape is often round, but it may enough to hold virtually any shape and size of cake except maybe a bigger sheet cake. be square or rectangular. It's usually made large



Carafe — A glass or metal bottle, often with a flared lip, used for serving water or wine. A glass pot with a pouring spout used in making coffee.



Creamer and Sugar Set — A set used to hold and serve creamer and sugar at the table



Gravy Boat — An elongated dish or pitcher for serving gravy



Grapefruit Spoon is a utensil usually similar in design to a teaspoon that tapers to a sharp edge or teeth, the intent of the front serration being to separate the flesh of a grapefruit from its rind. [1][2] Also called an **orange spoon**, **citrus spoon**, and **fruit spoon**, [3] it is used for other citrus fruits, as well as kiwifruit and melons.



Meat Platter — A large serving plate



Napkin Ring — A circular band used to hold a particular person's napkin.



Parfait Cup — Fluted cup designed to serve sundaes and parfaits.



Pepper Mill — A utensil for grinding peppercorns



Saucer — A small shallow dish having a slight circular depression in the center for holding a cup



Tea Pot — A pot used for Tea.



Water Goblet

A water goblet consists of a conically shaped glass with no handle, rising from a stem with a foot. Water goblets vary in style, shape and decoration, and are usually more plain than other types of goblets.









HERBS, SPICES & FOODS









Anise — An annual, aromatic Mediterranean herb (*Pimpinella anisum*) in the parsley family, cultivated for its seed like fruits and the oil obtained from them and used to flavor foods, liqueurs, and candies. plant.



Arborio

Arborio rice is an Italian short-grain rice. It is named after the town of Arborio in Italy. Arborio rice is a variety of short-grain rice used primarily in the classical preparation of risotto. Arborio rice is a short, fat, and slightly oval-shaped with a pearly white exterior. Arborio rice is high in amylopectin, a starch present in rice. It undergoes less milling than ordinary long-grain rice, and so retains more of its natural starch content, cooking releases this starch, giving you a firmer, chewier and creamier rice compared to other kinds of rice.





Basil — An Old World aromatic annual herb (*Ocimum basilicum*) in the mint family, cultivated for its leaves. Also called **sweet basil**. The leaves of this plant are used as a seasoning. Any of various plants in the genus *Ocimun*, native to warm regions, having aromatic foliage and terminal clusters of small, usually white flowers..

Bay Leaves — The leaf of the bay laurel or "true laurel", *Laurus nobilis*, is a culinary herb often used to flavor soups, stews, and braises and pates in Mediterranean Cuisine.



Bulgur

Bulgur wheat is a whole **wheat grain that has been cracked** and partially pre-cooked. In other words, bulgur wheat is cracked and pre-cooked wheat. There are two main kinds of bulgur wheat: Instant bulgur wheat, also called fine-grain bulgur is usually used in tabbouleh recipes. This type of bulgur cooks in less than 5 minutes. Medium grain and coarse grain varieties of bulgur wheat are also available.



Caraway Seeds

Caraway is a versatile, aromatic spice with sharp notes of licorice and warm citrus. Traditionally, caraway plays a starring role in sauteed cabbage, sauerkraut, and rye bread.

Caraway seeds are actually the dried fruit of the caraway plant. Nevertheless, they're commonly referred to as seeds in the culinary world. The ground version is more potent, so if a recipe calls for one teaspoon of whole caraway, you would substitute a scant 3/4 teaspoon of the ground version.





Chives — A Eurasion bulbous herb (Allium schoenoprasum) in the lily family, having clusters of usually pink to rose-violet flowers and cultivated for its long, slender, hollow leaves. Often used in the plural. The leaves of this plant are used as a seasoning.





is the fruit of plants from the genus *Capsicum* which are members of the night-shade family, Solanaceae. ^[5] Chili peppers are widely used in many cuisines as a spice to add heat to dishes. The substances that give chili peppers their intensity when ingested or applied topically are capsaicin and related compounds known as capsaicinoids.



Cilantro— Parsley-like herb that is used as a seasoning or garnish, usually in Mexican dishes and salsas, sometimes referred to as Mexican parsley.

Cloves — The flower bud of this plant is used whole or ground as a spice. An evergreen tree (*Syzygium aromaticum*) native to the Moluccas and widely cultivated in warm regions for its aromatic dried flower buds.



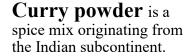
Couscous

Couscous (pronounced "KOOS-koos") is a dish made from tiny granules of durum wheat. It is prepared by steaming them until they have a light, fluffy consistency. Couscous is closely related to pasta, as durum wheat, ground into semolina flour is the same type of wheat that is most commonly used for making pasta. Couscous originated in North Africa, where it is traditionally prepared as part of a meat or vegetable stew.





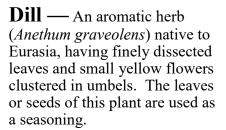
Cumin — An annual Mediterranean herb (*Cuminum cyminum*) in the parsley family, having finely divided leaves and clusters of small white or pink flowers. The seed like fruit of this plant is used for seasoning, as in curry and chili powders.





Fennel seed

Fennel seed is the fruit of Foeniculum vulgare – or what we commonly know as fennel – a flowering plant in the carrot family. Native to the Mediterranean, these aromatic seeds are now used in cuisines around the world. Fennel seed has an oval shape, and once dried takes on a greenish-brown color, which slowly fades to gray as the seeds age. Due to their similar sweet and subtle licorice-like taste, fennel seed is often confused with anise. Fennel is a member of the carrot family, though it's not a root vegetable. The base of its long stalks weave together to form a thick, crisp bulb that grows above ground. Above the bulb, at the tip of the stalks, it has light, feathery leaves that resemble dill. When it goes to seed, fennel also produces small yellow flowers among the leaves. Every part of it is edible, from the bulb to the flowers.





Ginger— A plant (*Zingiber officinale*) of tropical Southeast Asia having yellowish-green flowers and a pungent aromatic rhizome. The rhizome of this plant is often dried and powdered and used as a spice. Also called **gingerroot**.





Jalapeno Peppers

is a medium-sized chili pepper pod type A mature jalapeño chili is (2–4 in) long and hangs down with a round, firm, smooth flesh of (1.0–1.5 in) wide. It can have a range of pungency. Commonly picked and consumed while still green, it is occasionally allowed to fully ripen and turn red, orange, or yellow. It is wider and generally

milder than the similar Serrano pepper.

Juniper Berries

Juniper berries are the ripe, dried cones from the Juniper evergreen shrub which grows throughout the northern hemisphere. The berries are about a quarter-inch wide and bluish-purple. Their flavor is intensely spicy with a slight touch of pine.

Juniper is commonly used with lamb (or mutton) and is particularly good with venison, wild boar, and even domestic pork. You could even add them to a pot of chili, to give a rustic flavor that complements ground smoked Chile peppers. Juniper is also a good flavoring to use with roast duck; it is also used as a fermentation starter in sauerkraut or bread baking.





Lemongrass is a long thick grass with leaves at the top and a solid portion several inches long at the root end. The lower portion is sliced or pounded and used in cooking. As a spice, fresh lemon grass is preferred for its vibrant flavor, but is also sold in dried form. The dried spice is available in several forms: chopped in slices, cut and sifted, powdered, or as an oil can be extracted from the plant.



Mace — An aromatic spice made from the dried, waxy, scarlet or yellowish covering that partly encloses the kernel

Nutmeg — An evergreen tree (Myristica fragrans) native to the East Indies and cultivated for its spicy seeds. The hard, aromatic seed of this tree is used as a spice when grated or ground. A grayish to moderate brown.





Oregano — A perennial Eurasian herb (Origanum vulgare) of the mint family, having aromatic leaves. The leaves of this plant are used as a seasoning. Pungent leaves used as seasoning with meats and fowl and in stews and soups and omelets.



Paprika — A mild powdered seasoning made from sweet red peppers. A dark to deep or vivid reddish orange.

Parsley — A cultivated Eurasian herb (*Petroselinum crispum*) having flat or curled, alternately compound leaves. The leaves of this plant are used as a seasoning or garnish.

Quinoa—Quinoa (kEEN-wah) is a plant of the goosefoot family found in the Andes of South America, where it was widely cultivated for its edible starchy seeds prior to the introduction of Old World grains. Quinoa was once the staple food of the Incas and was known as "the mother grain" in ancient time, but it's actually a seed with a nutty flavor. It is usually found in tan or yellow form — though it comes in many colors: orange, red, pink, purple and black.





Rosemary — An aromatic evergreen Mediterranean shrub (*Rosmarinus officinalis*) having light blue or pink flowers and grayish-green leaves that are used in cooking and perfumery. The leaves of this plant are used as a seasoning.

Saffron

Saffron is one of the most precious spices in the world. The thread-like red stigmas—and the yellow hue they impart—are quite literally the stuff of legend.

The spice originates from a flower called *crocus sativus*— commonly known as the "saffron crocus." Each flower produces only three threads (stigmas) of saffron, and it blooms for only one week each year. Saffron is extremely subtle and fragrant. The slightly sweet, luxurious tasteuse in your paella, buttery saffron rice, and special occasion desserts like saffron-rose water brittle.





Sumac

Tangy, smoky, earthy, and slightly sour, <u>sumac</u> is an essential spice in Middle Eastern cooking. With its deep red hue and fruity, citrusy flavor, sumac spice is the perfect way to add acidity and color to your meals! Sumac spice that is used in cooking is red, more like a deeper berry color. It comes from sumac berries, which are turned into a coarse powder, sifted. This deep red spice is the main flavor maker in some traditional Middle Eastern dishes

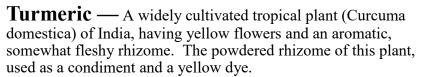


Tarragon — An aromatic Eurasian herb (*Artemisia dracunculus*) having linear to lance-shaped leaves and small, whitish-green flower heads arranged in loose, spreading panicles. The leaves of this plant are used as a seasoning.





Thyme — Any of several aromatic Eurasian herbs or low shrubs of the genus Thymus, especially *T. vulgaris*, of southern Europe, having small, white to lilac flowers grouped in head like clusters. The leaves of this plant are used as a seasoning.







Utensils



Apple Corer — This tool has a circular cutting edge that is forced down into the apple, allowing the apple to remain whole so it can then be easily sliced into sections for eating it out of hand or baking it whole with the outer skin. A tool used to extract the core from the apple without cutting the apple into sections and then individually cutting out each part of the core.



Bench Knife

A bench scraper, sometimes also called a bench knife, a dough scraper, or any number of other variations, is a flat, rectangular piece of steel with a handle along one edge. It's a sort of wide, dull knife that bakers use to divide, portion, scoop and transfer hunks of dough from one place to another.



Butter Knife—

blunt knife used for cutting or spreading butter or other similar spreads. Cake Icing Knife or palette knife is a kitchen utensil designed especially for the use of spreading a substance onto a flat surface, such as frosting on a cake. It is also an ideal tool for applying spreads onto sandwiches in mass quantities.



A candy thermometer, also known as a sugar thermometer, is a thermometer used to measure the temperature and therefore the stage of a cooking sugar solution.





Chef's Knife —

A large knife with a wide blade, generally considered all-purpose knives that are used for cutting and dicing.



Cherry/Olive Pitter

removable splatter shield keeps juices contained and directed downward. Large holder accommodates Bing **cherries**, and a recessed cup holds smaller varieties of **cherries** and **olives**. Comfortable non-slip handles absorb pressure while you squeeze.

Cheese Slicer

A cheese slicer is used usually to cut semi-hard and hard cheeses like Edam cheese and brunost. It produces thin, even slices. There are different styles of cheese slicers, designed for



Chopper

A utensil used to cut food into smaller pieces.



Citrus Reamer



A citrus reamer a small kitchen utensil used to extract the juice from a lemon or other small citrus fruit. It consists at one end of a convexly tapered conical blade, with deep straight troughs running the length of the blade. The very tip of the blade is often a smooth spike. The other end is a cylindrical handle. The blade is usually made of wood, plastic, or metal.



Cutting Board

The kitchen cutting board is commonly used in preparing food; other types exist for cutting raw materials such as leather or plastic.



Decorative Slicer, Ripple

A utensil used to cut food that leaves a rippled edge. food.





Egg Separator —

A spoon shaped utensil, which has a hole in the bottom and is used to separate the white from the yolk of the egg.



Egg Slicer — A kitchen tool with a slatted, egg-shaped hollow on the bottom and a hinged top consisting of 10 fine steel wires. When the upper portion is brought down onto a hard-cooked egg sitting in the base, it cuts the egg into even slices.

Fat Separator - A cooking utensil that enables liquid fat to be gathered and removed from juices that are come from roasted meats, stews, soups and stocks. When fat cannot be easily skimmed, it can be poured into a separator which will hold the contents to allow the fat to accumulate on the surface while the juices accumulate below. The juices can then be easily poured out of a spout attached to the bottom of the container so that the fat is all that remains in the separator.





Flour Sifter — A utensil used to incorporate air into flour and other dry ingredients.



Garlic Press — A press used for extracting juice from garlic



Grater — A device with sharp edged holes against which something is rubbed to reduce it to shreds. Used to grate such things as cheese.

Ground Meat Chopper

is a non-stick-safe tool to break up ground meat while cooking. The Ground Meat Chopper & Turner's three wide blades help you stir without getting meat stuck in between. Silicone edge is great for scraping and transferring food out of pans.





Herb Scissors -

Herb scissors are designed with five blades and used to cut herbs. These multi-blade scissors quickly cuts herb into thin strips (sometimes called chiffonades). Stainless steel blades cut cleanly, without tearing or bruising delicate leaves.



Instant-read ther-

mometer consists of a stainless steel stem that serves as a temperature probe, and either a dial or a digital readout. ... A meat thermometer is inserted into a piece of meat before roasting and is left in the roast during cooking.



Kitchen Fork

A utensil used to lift or turn small food.



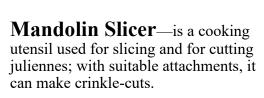
Kitchen Scales

A kitchen scale is specifically designed to measure various ingredients that are used for preparing all sorts of dishes. It can quantify liquid, dry, chopped or mixed ingredients and give the accurate measurement. That way, you do not have to rely solely on kilograms or pounds.



Liquid Measuring Cup

— Cup that come in clear plastic or glass with a 1/4" headspace so liquid can be carried without spilling and a pouring spout..







Measuring Cups

Cups that are used to measure dry and solid ingredients. They usually come in a set of four nesting cups: 1/4 cup, 1/3 cup, 1/2 cup, and 1 cup



Measuring Spoons

Spoons that are used to measure small amounts of dry or liquid ingredients



Meat Tenderizer

Hammer or paddle type utensil that comes in metal or wood and in a plethora of sizes and shapes. They can be large or small, have horizontal or vertical handles and be round-, square-, or mallet-shaped. Some have smooth surfaces while others are ridged.

Meat Thermometer

A thermometer used to measure the internal temperature of meat, especially roasts and steaks, and other cooked foods. The degree of "doneness" of meat correlates closely with the internal temperature, so that a thermometer reading indicates when it is cooked as desired.



Melon Baller

A small bowl-shaped tool used to cut roundor oval-shaped pieces of melon. The best melon ballers are rigidly constructed with wood or metal handles and sharp-edged, stainless steel bowls, which



Mezzaluna

A mezzaluna [mɛddzaˈluːna]) is a knife consisting of a single or double [11] curved blade with a handle on each end, which is rocked back and forth chopping the ingredients below with each movement. It is typically used for mincing herbs or garlic, but it can be used for chopping other things such as cheese or meat. Very large single blade versions are sometimes used for pizza.



Mixing Bowl

A large bowl made of pottery, glass, metal, or plastic and are used to mix ingredients and come in a variety of sizes.



Molcajete

A molcajete is a stone tool, the traditional Mexican version of the mortar and pestle, similar to the South American batan, used for grinding various food products. Molcajetes are used to crush and grind spices and to prepare salsas and guacamole Tradition carved out of a single block of vesicular basalt.



Nut ChopperA device with blades that chops nuts into small pieces.



Oil & Vinegar Bottles Makes using oils and

Makes using oils and vinegars easy to use in cooking and as dressings.



Paring Knife

A knife that is smaller and shorter with fairly narrow blades, generally used for delicate jobs.



Pasta Measurer A utensil used to





Pasta Server

A utensil used to serve pasta.



Pastry Blender

A mixing utensil used to cut flour and shortening when making pastry and biscuits.

Pastry Cloth

Usually made of durable cotton canvas, a pastry cloth makes an excellent work surface for **rolling out pie crusts**, **biscuits**, **cookies**, **and other doughs**. Rubbing a little flour into the cloth prevents sticking without adding excess flour to the dough, keeping the pastry light and flaky.



A pie bird is a hollow ceramic tool that is placed in the center of pies to prevent bubbling over. They are also called pie funnels, pie whistles, or pie vents, because that hollow core allows steam to escape during baking.







Pie/Cake Server — A utensil, which has a triangular, shaped bottom with handle and is used to serve cake or pie.



Pineapple Corer removes only the core of the pineapple.

Potato Masher

A tool used to crush food, usually after cooking it, so that it forms a soft



Rubber Spatula

A flexible utensil used to remove food from spoons, side of bowls, and pans



Scraper — A plastic utensil used to scrape food from bowls, etc.





Silicone Baking Sheets

A silicone baking mat is a non-stick baking surface made from high-quality, food-grade silicone. This surface comes in several shapes and sizes to fit various types of baking pans. ... Instead of lining your sheet pan with foil, you can use the baking mat to cook savory foods such as baked salmon or chicken breasts.



Slicing Knife

A knife with long narrow flexible blades that may or may not be serrated



Spiralizer

A spiralizer is a a kitchen device used to cut vegetables into long ribbons or strips resembling noodles or spaghetti. It may be handheld or counter top.



Strainer

A bowl type item with holes in it that is used to separate liquids from solid food.

Tongs

An instrument with two movable arms that are joined at one end, used for picking up and holding things.





Turner

is a kitchen utensil with a long handle and a broad flat edge, used for lifting and turning fried foods, biscuits or cookies.



Utility Knife

A knife that has a long and narrow blade that is generally used for cutting



Watermelon slicer

that cuts pieces neatly and evenly in one motion, even pulling the slice out for you. It's like a knife and tongs combined into one stainless steel tool—you can cut, lift, and serve while keeping your hands clean. All of that **watermelon** juice stays contained inside the rind.



Whisk

A utensil used to beat and blend ingredients or food, especially egg white mixtures.



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Interior Design & Housing

Name:	County/State:	Participant ID

4-H FCS (Family & Consumer Science) Skill-a-thon

Interior Design & Housing ID Sheet

You will be provided 25 items from the list below. Write the number of the item in the blank for what the item represents. Correct answers are worth 2 points each. (To be completed as an individual.)

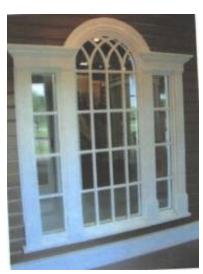
Curtain & Window Treatme	nt		
Bamboo Shades	Curtains Grommet	Leading Edge	Roman Shade
Banner Valance Drapery Hooks			 Roman Shade Tape
Café Curtains	Farmhouse Shutters		Spring Tension Rod
Casing	Finials		Valance
Cornice	Goblet Pleats	Roller Shaders	Vinyl Blinds
Curtain Drop	Header		-
Windows			
Awning Window	Garden Window	Slider Window	Transom Window
Double Hung Window	Palladian Window	Solar Panels	
Carpeting / Flooring / Coun	ters		
Bamboo	Cut/Loop	Loop-Pile (Berber)	Reclaimed Wood
Butcher Block	Granite	Luxury Vinyl	Soapstone
Concrete	Hard Wood	Porcelain	Textured Cut Pile
Cork	Laminate	Quartz	
Material			
Brocade	Den	im Lining	Tapestry
Burlap	_ Chintz Ging	gham Silk	Vinyl
Canvas	_DamaskInte	rlining	
Decorative Woods			
Base Board	Crown Molding	Door/Window Jamb	Quarter Round
Chair Rail	Door Casing	Fascia Board	Wainscoting
Cove Molding			
Tools			
Hammer	Phillips Screwdriver	Staple Gun	Upholstery Tacks
Flathead Screwdriver	Safety Glasses	Tape Measure	Wire Cutter
Level	Slip-joint Pliers	Tongue-and-Groove Pliers	Wrench
Needle-nose pliers			
Painting			
Drop Cloth	Paint Pail Hook	Roller Tray	Synthetic Bristle
Natural Bristle Paint Br	rush Pad Applicator Roller	Paint Shield/Guide Sandpaper	Paint Brush
Faux Finishes/Techniques			
Fabric Wall Finish	Matte Paint	Satin Paint	Wallpaper
Gloss Paint	Wall Paneling	Tiles	

Score: _____ / 50

4-H FCS Skill-a-thon Interior Design and Housing ID







The photos shown here are only one option of what an item may look like. Other options are available.

Revised March 2023







Carpeting/Flooring/Counters





Bamboo

A bamboo floor is a type of flooring manufactured from the bamboo plant. The majority of today's bamboo flooring products originate in China and other portions of Asia. Moso bamboo is the species most commonly used for flooring.



Butcher Block

are wooden countertops that come in a variety of styles and colors. Several types of woods, like maple, cherry, walnut and oak can be used for butcher block countertops

Concrete

It's not just for sidewalks; **concrete** is a stylish choice for indoor **floors**. Its surface can be finished in various ways—with colors, stains, and aggregates—and given a textured surface or buffed until glassy. **Concrete floors** are extremely durable and easy to clean, and they resist water when properly sealed.



Cork

Cork has excellent thermal and acoustical qualities. It's beautiful, lightweight, warm to the touch, hypoallergenic, fire and insect-resistant, stable and renewable every 8-10 years.





Cut/Loop

This carpet carves definition with cut and loop pile. This carpet accent colors spice up floor surfaces in both formal and contemporary settings. Multicolor effect hide soil and stains making it look great between vacuuming.



Granite is a common type of felsic intrusive igneous rock that is granular and phaneritic in texture. Granites can be predominantly white, pink, or gray in color, depending on their mineralogy. The word "granite" comes from the Latin *granum*, a grain, in reference to the coarse-grained structure of such a holocrystalline rock. Strictly speaking, granite is an igneous rock with between 20% and 60% quartz by volume, and at least 35% of the total feldspar consisting of alkali feldspar, although commonly the term "granite" is used to refer to a wider range of coarse-grained igneous rocks containing quartz and feldspar.



Hard Wood

Wood flooring is any product manufactured from timber that is designed for use as flooring, either structural or aesthetic. Wood is a common choice as a flooring material and can come in various styles, colors, cuts, and species.



Laminate Laminate flooring (also ex



Laminate flooring (also called floating wood tile in the United States) is a multi-layer synthetic flooring product fused together with a lamination process. Laminate flooring simulates wood (or sometimes stone) with a photographic applique layer under a clear protective layer.

Loop-Pile (Berber)

Loop-pile carpet has wool like look and rugged loop surface. The loop pile carpet wears well and is suited for casual rooms with lots of traffic and activity. Tight loop texture helps hide footprints and vacuum marks. Subtle patterns fit a variety of room styles.





Luxury Vinyl

So-called "luxury" vinyl flooring (LVF) differs from standard vinyl flooring in its ability to closely mimic the look of natural materials, such as wood or stone. It accomplishes this by a surface layer that has a very realistic photo-created image, combined with textures that resemble that of the real materials.



Porcelain is a ceramic material made by heating materials, generally including kaolin, in a kiln to temperatures between 1,200 and 1,400 °C (2,200 and 2,600 °F). The toughness, strength, and translucence of porcelain, relative to other types of pottery, arises mainly from vitrification and the formation of the mineral mullite within the body at these high temperatures. Though definitions vary, porcelain can be divided into three main categories: hard-paste, soft-paste and bone china. The category that an object belongs to depends on the composition of the paste used to make the body of the porcelain object and the firing conditions.



Quartz countertops are man-made engineered stone **countertops** formed by combining 90% ground **quartz** (a natural hard mineral) with 8-10% resins, polymers, and pigments. This forms a very hard granite-like surface. ... However, the **countertops** are still extremely durable and non-porous.



Reclaimed Wood

Reclaimed wood is making waves in the flooring industry. ... Lumber that has been previously used for other building projects is considered reclaimed. For instance you often see reclaimed wood taken from the sides of century old barns or the floors from 150-year-old homes.





Soapstone is a non-porous natural stone. As such, you will not have to worry about liquids sipping into the stone and staining it. This is unlike granite and marble. Porosity is an important factor when choosing your countertop material. Imagine being worried every time some wine spills on the countertop.





Textured Cut Pile

Is the most decoratively versatile cut-pile carpet, its textured surface helps hide footprints and vacuum marks. Textured pile is considered a great whole house carpet.

Curtain and Vindow Treatments





Bamboo Shades

Relax the look of any room with calm and comforting Driftwood Flatweave *Bamboo* Roman *Shade*. Environmentally friendly semi-private textured natural *shades* (also called *bamboo blinds bamboo shades* or woven woods) stylishly filter light and protect your furniture from fading.



Banner Valance

A series of fabric triangles attached to a mounting board or threaded on a rod.



Café Curtains
Short curtains hung on a rod.



Casing

A fabric pocket to encase a curtain rod or elastic for gathering. Usually made by folding fabric over twice and stitching basically, a hem with open ends.



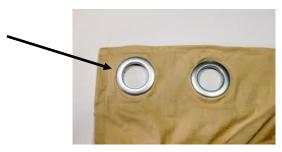
Cornice

An ornamental band for covering a curtain rod. It is made of a rigid panel covered with fabric.



Curtain Drop

The length of a curtain window treatment from the hanging system to the bottom edge.



Drapery Hooks

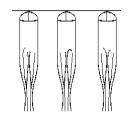
When you need to quickly hang hemmed **drapes** or **curtains**, **drapery hooks** are an effective and easy-to-use option. The basic style of this curtain hardware staple is a single wire folded against itself – one end has a sharp prong and the other end is bent into a curved hook.

Curtains Grommet top have feature metal open rings punched into the fabric at the top of the panels that allow them to slide along the rod easily. Their easy operation makes Grommet Curtains the perfect fit choice for draperies you want to open and close regularly.

Farmhouse Shutters can be used both on interior or exterior. They rustic shutters that can be made of a variety of materials.

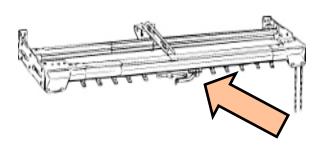






Goblet Pleats

A pleat that is pushed out and filled with curtain lining instead of folded inward.



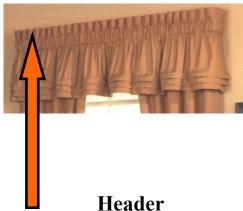
Leading Edge

Where the curtain panels overlap in the center of a way traverse rod.



Finials

Smaller **finials** in materials such as metal or wood are used as a decorative ornament on the tops or ends of **poles** or **rods** such as tent-**poles** or **curtain rods** or any object such as a piece of furniture. These are frequently seen on top of bed posts or clocks.



The extra fabric above the curtain rod pocket



Pinch Pleats

A style of pleat, usually triple folded, used at the header of curtain window treatments.



PipingA decorative edge made from bias-cut fabric strips that cover a cord.





Pleater Hooks

Product description. These traverse **pleater** 4 end **hooks** are designed to used with multi-pocket **pleater** tapped drapes and curtains. To form pleats, fold tape and fabric accordion style. Slide fingers of **hook** into every other pocket.



Roller Shades

Shades are made of lightweight vinyl embossed with a subtle texture. A great addition to media rooms and bedrooms these *shades* shield interiors from the light while ensuring your privacy.







Roman Shade

A window shade made from fabric that hangs flat when down but folds like an accordion when raised.

Roman Shade Tape it is unique product that is applied to the horizontal, rather than vertical, edge of window treatments. Made of 100-percent polyester material. The stitching and shade tape is in the same direction as the folds, reinforcing and stabilizing the folds or pleats. Depth of pleat is varied by varying the distance between rows of roman shade tube tape. Dowels are inserted into the tubes for stability and crisp finish.



Spring Tension RodAn adjustable rod that fits inside the window frame







Valance A top window treatment that can stand-alone or be mounted over curtains



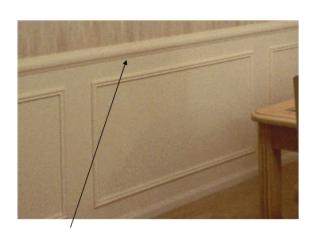
Vinyl Blinds
Vinyl blinds are easy to clean and come in a large assortment of colors. Moisture Resistant Vinyl Blinds. Vinyl blinds are a good option for rooms that experience high humidity and moisture, such as bathrooms.





Base Board

A Narrow border that runs along the base of a wall where it meets the floor.



Chair Rail

Chair rails have a decorative and practical function. Applied to a wall anywhere from 24 to 48 inches from the floor they are a beautiful accent to the room, running horizontally, while also protecting the wall from scuffs and dents from the backs of chairs.

Cove Molding

Used where walls and ceiling meet. They have a concave profile and are often used as inside corner guards, or to hide joints. Cove molding is very similar to crown molding. The difference is in the profile. Cove molding bends inward and crown molding bends outwards.



Crown Molding
A decorative strip of material used to cover transitions between surfaces or for decoration.





Door CasingIs the frame work around the doors. This type of trim is most

often found on residential doors.

Door/Window Jamb

The molding around the window or door. Any type of vertical support around an opening.







Fascia Board

A finish member around the face of eaves and roof projections. Horizontal boards attached to rafter/truss ends at the eaves and along gables. Roof drain gutters are attached to the fascia.



Quarter Round

A variation is a base shoe, a quarter of an ellipse. Typically used as a flooring joint between the flooring and the baseboard, quarter round is not a requirement for flooring, but in the United States, it is preferred due to its aesthetic appeal. It covers the uneven edge as flooring meets the baseboard.



Wainscoting

Wooden paneling that lines the lower part of the walls of a room.

Paint & Sall Wall

finishes

Fabric Wall Finishes adds warmth and a chic, cozy texture you can't get with paint or wall-paper. It's also great for sound dampening and covering less than perfect walls. For bedrooms, libraries and media rooms, upholstered walls feel as good as they look.





Gloss Paint has a highly reflective appearance imparting a slick, contemporary look. They are tough, durable and stain-resistant. Gloss paints are easier to clean than lower gloss paints and are typically used in kitchens, bathrooms and on doors and cabinets exposed to fingerprints and grime.

Matte Paint has the advantage that it is easy to apply and hides surface imperfections.

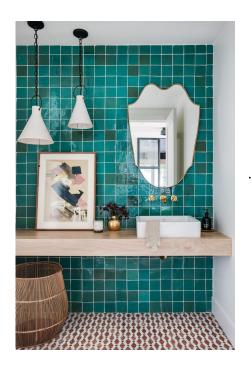




Wall Paneling can be used to conceal construction flaws, hide exposed wiring and can function as an accent feature which transforms the overall look of the decor. Most of the wall paneling materials are highly durable, easy to maintain and can be installed on the ceiling to give the space a decorative look.

Satin paint has some sheen to it, and is an excellent choice for hardworking rooms, like kitchens and bathrooms. It stands up exceptionally well to scrubbing and regular cleaning. However, its glossiness highlights wall imperfections like cracks, divots or poorly patched areas.



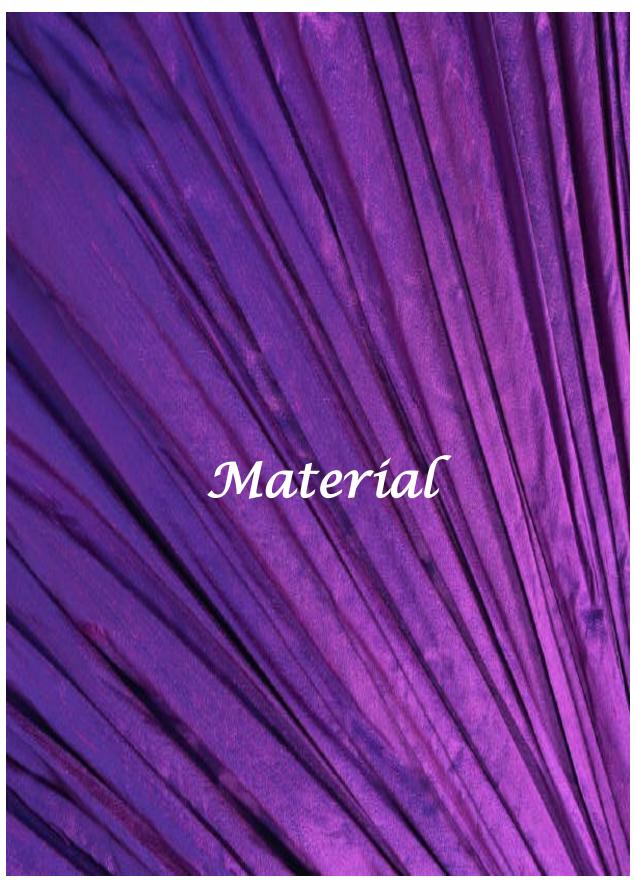


Tiles stay pristine much longer than other materials, such as paint, which can become discolored and eroded after long-term exposure to moisture. As long as you apply sealer every three or four years and clean them regularly, tiles will maintain their quality for a couple of decades.



Wallpaper

Wallpaper is a kind of material used to cover and decorate the interior walls of homes, offices, cafes, government buildings, museums, post offices, and other buildings; it is one aspect of interior decoration. It is usually sold in rolls and is put onto a wall using wallpaper paste.





Brocade

A rich fabric with an embossed design, usually gold or silver.



Burlap

It is a loosely constructed, heavy, plain weave fabric made from jute fiber. It is used as a backing for carpet and may even appear as a drapery fabric.



Canvas

Modern canvas is usually made of cotton or linen, along with polyvinyl chloride (PVC), although historically it was made from hemp. It differs from other heavy cotton fabrics, such as denim, in being plain weave rather than twill weave. Canvas comes in two basic types: plain and duck. The threads in duck canvas are more tightly woven. The term *duck* comes from the Dutch word for cloth, *doek*. In the United States, canvas is classified in two ways: by weight (ounces per square yard) and by a graded number system.



Chenille

A very soft fabric made with fluffy cotton yarns.



ChintzA floral printed cotton fabric.









DamaskA woven fabric made from wool, silk, or cotton. The special weave gives the fabric a raised appearance.





Denim

A fabric in which the warp threads are usually dyed blue or black and the weft is white, so the top surface of the fabric is mainly blue or black, and the underside remains whitish.



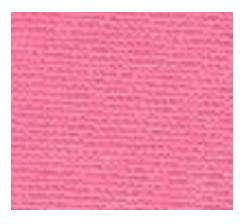
GinghamPlain weave cotton cloth with a checked pattern.





InterliningA soft fabric placed between the fabric and the lining that provides insulation

LiningFabric layer placed on the back of curtains to protect them from light and dust.











Silk A very strong, yet soft fabric, made from threads produced by silkworms

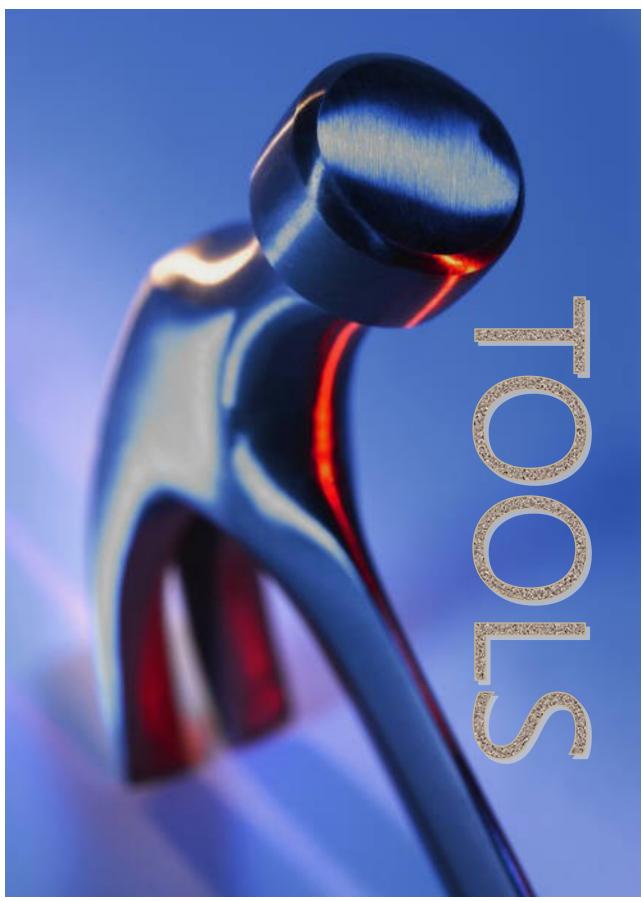


TapestryMachine woven fabric that looks hand woven

Vinyl

Vinyl fabric, made of ethylene derived from natural gas and chlorine, offers a versatile craft material. ... Types of vinyl fabric include clear vinyl such as is used for raincoats; flannel-backed vinyl, often used for outdoor tablecloths; and other vinyl-coated fabrics available in many colors and weights







Hammer

A hand tool that has a handle with a perpendicularly attached head of metal or other heavy rigid material, and is used for striking or pounding.



Flathead Screwdriver

A screwdriver that has a flat blade and corresponds to slotted screws.



Level

An instrument for determining whether a surface is horizontal, vertical, or at a 45 degree angle, consisting of an encased, liquid-filled tube containing an air bubble that moves to a center window when the instrument is set on an even plane.



Needle-nose pliers

The long, tapering, forged head that gives needle-nose pliers their name is particularly useful in electrical work where spaces can get tight. May come with a wirecutting blade near the hinge.



Phillips Screwdriver

A screwdriver with four intersecting perpendicular points that corresponds to Phillips screws.

Safety Glasses

Used to protect eyes when using an electric sander, etc.



S. Contract of the second

Slip-joint Pliers

Slip joint pliers can grasp, bend and turn wire or fasteners. Slip joint pliers are distinctive in their adjustable design. These pliers have pivot points which can be moved into two different positions. This lets the pliers handle different sizes of fasteners without losing leverage.



Staple Gun or powered stapler is a hand-held <u>machine</u> used to drive heavy metal <u>staples</u> into wood, plastic, or <u>masonry</u>. Staple guns are used for many different applications and to affix a variety of materials, including insulation, house wrap, roofing, wiring, carpeting, upholstery, and hobby and craft materials.



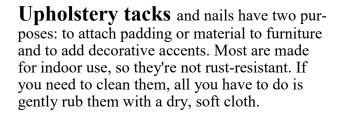
Tongue-and-Groove Pliers

Are commonly used for turning and holding nuts and bolts, gripping irregularly shaped objects, and clamping materials. They have serrated jaws generally set 45– to 60-degrees from the handles. The lower jaw can be moved to a number of positions by sliding along a tracking section under the upper jaw.



Tape Measure

A tape of cloth, paper, or steel marked off in a linear scale, as inches or centimeters, for taking measurements.







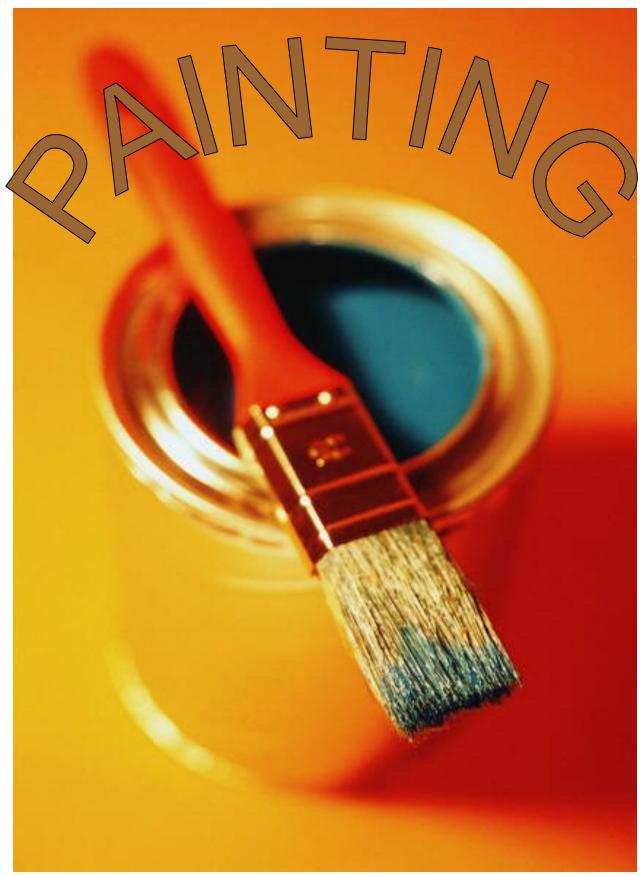


Wire Cutter
A tool used for cutting wire.



Wrench

Open-end wrench or open-ended spanner: a one-piece wrench with a U-shaped opening that grips two opposite faces of the bolt or nut. This wrench is often double-ended, with a different-sized opening at each end.







Drop Cloth

Used to protect furniture, fixture and floors when painting.



Pad Applicator

Small pad with a handle on the back that is used to apply paint.



Natural Bristle Paint Brush

Natural bristle brushes are made from animal hair. Natural bristle brushes may only be used with oil-based paints.

Paint Pail Hook

Hook that holds the paint can on the ladder.





A device used for applying paint consisting of a cylinder attached to a handle and a pad which fits over the cylinder.



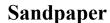


Roller Tray
A container that holds paint when using a paint roller.

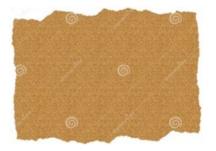


Paint Shield/Guide

Also known as a trim guard. Used primarily in corners where wall meets ceiling or where two walls meet that are not painted the same color.



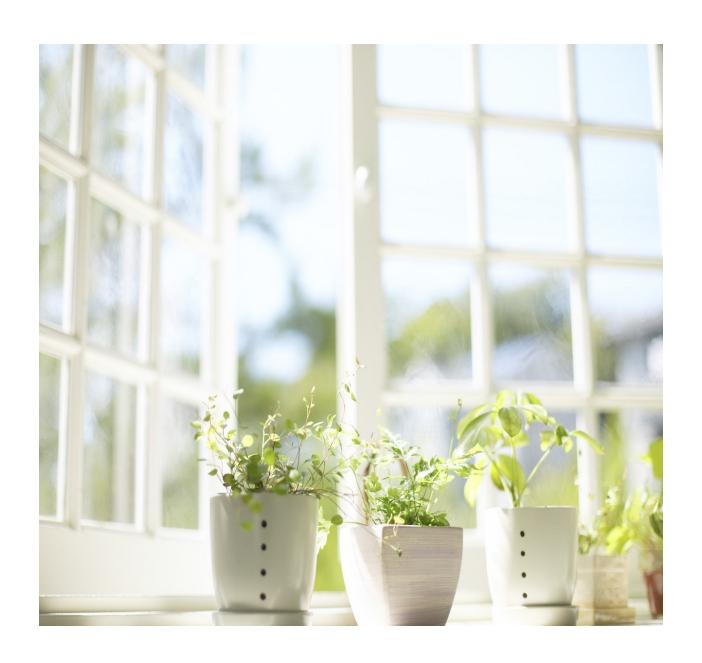
Paper with sand or another abrasive stuck to it, used for smoothing or polishing woodwork or other surfaces.



Synthetic Bristle Paint Brush

They are nylon or nylon/polyester. Used for latex paint, but they can work with oil products as well. It is advisable to dedicate a synthetic bristle brush to either oil- or water-based paint use and not switch between paint types with the same brush.





Windows

Awning WindowThis versatile style is hinged at the top to open out from the bottom in an upward swing.



Double Hung Window The most common type of win-

dow, consisting of an upper and lower sash







Garden Window

Similar to bay windows and bow windows, a garden window protrudes outward from the wall of your home. A garden window acts almost like a mini-greenhouse as well as a window, with a threedimensional glass structure and an extended, shelflike sill for your plants.

Palladian Window

A series of windows with an arch on top









Slider Window

Horizontal *Slider windows* open with the sash sliding left or right. Some people find *sliding windows* easier and faster to open than crankstyle windows. Since they open and close without protruding, horizontal sliders are an excellent choice for rooms facing walkways, porches or patios.



Solar Panels collect clean renewable energy in the form of sunlight and convert that light into electricity which can then be used to provide power for electrical loads.

Transom Window

eeo.okstate.edu.

In architecture, a **transom** is a transverse horizontal structural beam or bar, or a crosspiece separating a door from a **window** above it. This contrasts with a mullion, a vertical structural member. **Transom** or **transom window** is also the customary U.S. word used for a **transom** light, the **window** over this crosspiece.



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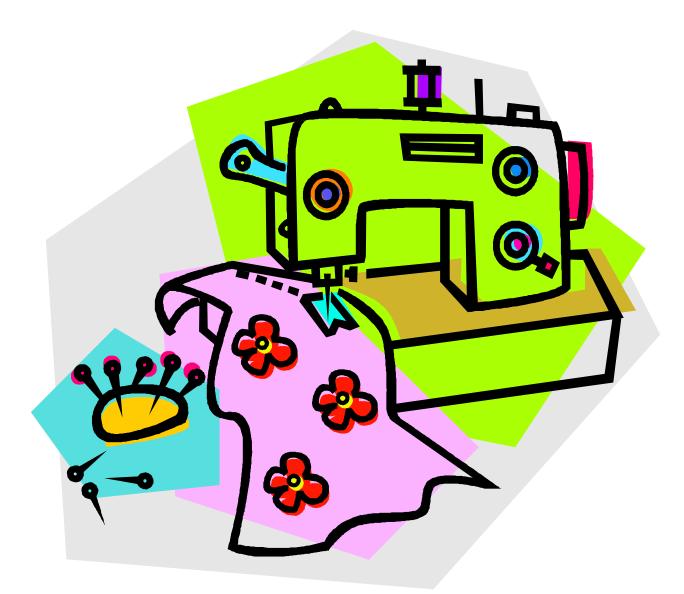


Sewing & & Clothing

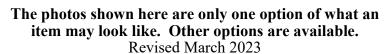
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	• -	Consumer Science)		
	Sewir	ng & Clothing ID Sheet		
			e item in the blank for what the	item
represents. Correct ans	swers are worth 2 points ea	nch. (To be completed	as an individual.)	
Fabrics				
Batik	Faux Fur	Knit®	Thermal Lining	
Broadcloth	Faux Leather	Leather	Wool	
Chambray	Iron on Interfacing	Muslin, unblead	ched Woven fabric	
Corduroy	uroy Jersey		elvage Woven, fusible interfacing	
Eyelet Fabric	Knit Fabric	Spandex		
Sewing Machine Parts				
Balance / Hand W		witch	Stitch Width Regulator	
Bobbin	Presser		Thread Guide	
Bobbin Case	Presser		Thread Take Up	
Bobbin Winder		Overlock Machine	Throat Plate	
Embroidery Mach		Machine Needle	Upper Tension Regulate	r
Feed Dogs	Spool Pi		Zipper Foot	
Foot Control	Stitch Le	ength Regulator		
Techniques				
Bound Buttonhole	es French Se	am Hidden Zi	oper Top St	itch
Center Zipper App			pper Application Seam	
Dart	Hem	Pleat		-Stitching
Flat Felled Seam				g
Trims & Fasteners				
	Cover Buttons Fo	ld Over Elastic	Ribbed Elastic Zip	oper
	Decorative Trim Ho		Ruffle Elastic	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
		ook and Loop Fastner		
Tools				
Acrylic Ruler	Dressmaker's I		· -	
Applique Scissors			Tapestry Need	e Threader
Ball Point Bodkin	Hem Guide		Point Turner Thimble	
Ball Point Pins Leather Needles			Press Cloth Thread	
Bias Tape Markers Lint Roller		=	Rotary Cutter Zipper Pull	
Crewels	Loop Turner	Scissors		
Curved Ruler	Measuring Tap			
Cutting Mat	Needle Thread		oll	
Draw String Threa	_	<u>-</u>		
Dress Form	Pin Cushion	Shears		

Score: _____/ 50

4-H FCS Skill-a-thon Sewing and Clothing ID









Fabrics

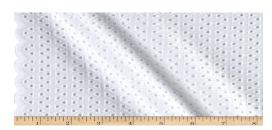


Batik is an Indonesian technique of wax-resist dyeing applied to whole cloth. This technique originated from Java, Indonesia. Batik is made either by drawing dots and lines of the resist with a

spouted tool called a tjanting, or by printing the resist with a copper stamp called a cap.



Chambray is a plain weave fabric woven with a colored yarn in the warp and a white yarn in the weft. Like *chambray*, denim is made with a colored yarn in the warp and white in the weft, but is woven in a twill construction.



Eyelet fabric is a type of lace made by creating holes in a fabric medium. Each hole is edged using a buttonhole stitch. The holes are precisely sized and situated to create a pattern or patterns, often floral designs or abstract geometric arrangements.



Broadcloth is a very lightweight, smooth, flat looking fabric, with no pattern in the weave of the threads. It is similar in quality to pinpoint fabric, but has less texture. This usually means it is slightly more transparent and not as shiny as the pinpoint



Corduroy is a textile with a distinct pattern, a "cord" or wale. Modern corduroy is most commonly composed of tufted cords, sometimes exhibiting a channel (bare to the base fabric) between the tufts. Both velvet and corduroy derive from fustian fabric.

Faux Fur

Fake fur is a type of textile fabric fashioned to simulate genuine animal fur. It is known as a pile fabric and is typically made from polymeric fibers that are processed, dyed, and cut to match a specific fur texture and color. ... Today's fake furs can be nearly indistinguishable from the natural furs they imitate.



Faux Leather

Artificial leather is a material intended to substitute for leather in fields such as upholstery, clothing, footwear and fabrics and other uses where a leather-like finish is required but the actual material is cost-prohibitive or unsuitable



Iron on Interfacing is used to add stiffness to fabric. The **interfacing** you'll find in a craft store today is **fusible**, and it's applied to the wrong side of the fabric with an **iron**



Jersey is a knit fabric used predominantly for clothing manufacture. It was originally made of wool, but is now made of wool, cotton, and synthetic fibers. Since medieval times, Jersey, Channel Islands, where the material was first produced, had been an important exporter of knitted goods^[1] and the fabric in wool from Jersey became well known. The fabric can be a very stretchy single knitting, usually light-weight, jersey with one flat side and one piled side.^[2] When made with a lightweight yarn, this is the fabric most often used to make T-shirts



Knit fabric is an elastic material, made by yarns initially formed into loops and then interconnected in order to produce a textile structure. Knit fabrics do not have a weave. However, the system of weft and warp threads, traditional for other fabric types, is preserved.

Knit® is a fusible knit interfacing and supple stabilizer for dresses, jackets, an pants. It is best used with light to midweight knits, wovens, sweater knits, and machine knitted fabrics and is excellent with fabrics such as wool, flannel, and gabardine.





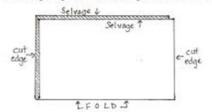
Leather

Leather is a durable and flexible material created by tanning animal rawhides, mostly cattle hide. It can be produced at manufacturing scales ranging from cottage industry to heavy industry.



Muslin, Unbleached — Sturdy cotton fabric of plain weave, used especially for sheets.

The selvage edge is the woven edge that does not fray



Fabric has two selvage edges and two cut edges

Selvage - Uncut edge on both the right and left side of the fabric as it is woven. The way it is finished makes it unsuitable for fabrication.





Spandex — A strong fiber with medium weight and good elasticity. Used for clothing and swimsuits.



Thermal lining is a slightly thicker fabric (210g/m2) than cotton lining. This lining is used for thermal insulated curtains, which prevents heat from escaping during the winters, as well as protects your home from the heat during the summer. Insulated curtains often help with energy costs.





Wool — A rough fiber with good crimp. Has a stiff drape and good cover. Use in carpets and some clothing.



Woven fabric is *any textile formed by weaving*. Woven fabrics are often created on a loom, and made of many threads woven on a warp and a weft.

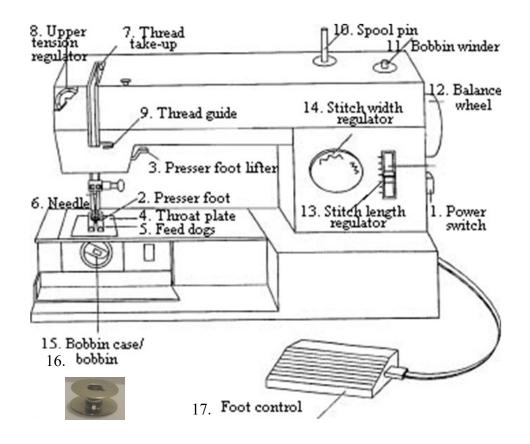
Woven, fusible interfacing.

It provides crisp support for collars, cuffs, yokes, pockets, facings, and other detail areas of a garment. It can also add body and permanent stability when used as a backing for needlework and punch embroidery.



Sewing Machine Parts

Please match the number on the picture with the numbered definitions below.



- 1. **Power Switch -** Turns the sewing machine on and off.
- 2. **Presser Foot** The presser foot holds the fabric in place during sewing. The presser foot must be lowered before you begin to sew or fabric will not move through the machine!
- 3. **Presser Foot Lifter** -The presser foot is used to hold the fabric down to the needle plate so it can be sewn smoothly. When you sew, the presser foot should be down; when you're done sewing, lift it up with the presser foot lifter.
- 4. **Throat Plate** The throat plate is a metal plate with openings for the needle and or the feed dogs
- **5. Feed Dogs**—It is the part under the needle plate where the teeth are used to move it forward. It is the feeder mechanism which is typically used to pull fabric through a sewing mechanism.



- 6. **Sewing Machine Needle -** A sewing machine needle consists of: a **shank** clamped by the sewing machine's needle holder; **shoulder** where the thick shank tapers down to the shaft; **shaft** a length suitable for driving the eye and thread through the material and down to the bobbin; **groove** cut in the back of the shaft to release the thread into a loop that aids the hook or shuttle to pick up the thread; **scarf** provides extra room for the hook or shuttle to pass close by; **eye** carries the thread; and **point** penetrates the material by parting the threads or cutting a hole.
- 7. **Thread Take Up** -The take up lever is used in threading the sewing machine and to keep the thread tension at the proper level. If the take up lever is threaded im properly, the thread will knot up and jam in the machine.
- 8. **Upper Tension Regulator** -A sewing machine feature that sets the balance between the bobbin and needle threads. On some sewing machines the tension has one permanent setting. On other machines the tension can be set or is adjusted automatically according to the type of fabric.
- 9. **Thread Guide** -Part of the upper threading sequence, they direct the flow of thread to keep the thread going straight in one direction.
- 10. **Spool Pin -** Holds the spool of thread.
- 11. **Bobbin Winder**—On a sewing machine it is a device that winds bobbins. The bobbin is the spool of thread that is below the presser foot. It provides the lower portion of thread that is interlocked with thread from the needle and thus creates a stitch.
- 12. **Balance/Hand Wheel**—The balance or hand wheel is used when you want to manually move the needle up and down. The hand wheel can be pulled out when you want to disengage the needle (run the spool of thread without the needle going up and down). The hand wheel raises and lowers the needle. You must always pull the hand wheel towards yourself to prevent tangling of the threads.
- 13. **Stitch Length Regulator** -The mechanism that allows you to adjust the length of your stitches.
- 14. **Stitch Width Regulator** The mechanism that allows you to adjust the width of a wide stitch, such as a zigzag stitch.
- 15. **Bobbin Case** The bobbin case is a small case into which the bobbin is inserted and threaded, and then is inserted into the sewing machine.
- 16. **Bobbin** is a cylinder on which thread is wound for sewing. Holds the bottom thread.
- 17. **Foot Control** A device which is placed on the floor rather than the table, which I s stepped on. Used to apply power to the sewing machine or serger.



Zipper Foot -A sewing machine attachment that is designed for installing zippers; the design of the foot allows the needle to stitch close different items such as zippers and cording. (Not on sewing ma-

Serger/Overlock Machine

Much like backstitching your **seams** on a sewing machine, there are ways to secure **serged seams** to prevent them from coming undone. ... Stitches are secured when they are sewn over or crossed with another



toothe and the second s

Embroidery Machine

process whereby a sewing machine or embroidery machine is used to create patterns on textiles. It is used commercially in product branding, corporate advertising, and uniform adornment. It is also used in the fashion industry to decorate garments and apparel.

Techniques

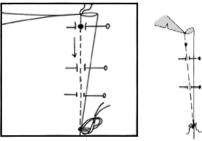


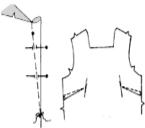
Bound buttonholes are one of these beautiful features that will instantly make your handmade garment stand out. This type of closure is mostly found on traditionally tailored jackets and coats, along hand pad-stitching, back-stays and beautiful hand-stitching.



Center Zipper Application - A

centered zipper is a zipper that is sewn in with an even amount of fabric on each side of the zipper. The teeth of the zipper under the area where the fabric would create a seam if there were not a zipper.





Dart — A tapered tuck sewn to adjust the fit of a garment.



Top Stitch—Make a row of continuous stitches on the top or right side of a garment or other article as a decorative feature.

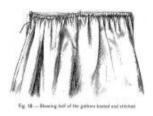


Flat Felled Seam a strong seam with two lines of stitching showing on the right side that is produced by folding one raw edge under the other and stitching it flat or slip-stitching it on the wrong side.



French seam encloses the seam allowance on the inside of a sewn item, so no raw edge is visible. This eliminates the need for another form of seam finish. It's used most commonly on sheer fabric, so the seam blends with the fabric.

Gather — To draw into small folds or puckers, as by pulling a thread through cloth.









Hem — An edge or border on a piece of cloth, especially a finished edge, as for a garment or curtain, made by folding an edge under and stitching it down.

Hidden zipper is a **zipper** that is installed in the seam of two pieces of fabric in such a way that the **zipper** is recessed in the seam and "**invisible**", as the name suggests. It is predominantly used for garments, especially skirts and dresses, but it can also be found in bags and home décor items



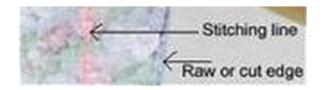
Lapped Zipper Application -A

lapped application zipper has one line of fabric showing on the outside with the appearance that all of the fabric is on one side. It is most commonly seen in slacks and skirts.



Pleat — A fold in cloth made by doubling the material upon itself and then pressing or stitching it into place.





Seam Allowance – the area between the stitching and raw, cut edge of the fabric.



Under-Stitching — Under-stitching assists a facing or lining to stay to the inside and remain un-seen. It is a stitching that is sewn as close to the seam possible holding the graded seam allowance to the facing or lining.

Trims & Fasteners



Batting — Cotton, wool, or synthetic fiber wadded into rolls or sheets, used for stuffing furniture and mattresses and for lining quilts.





Bias Tape — Narrow strip of cloth that is cut on the bias (diagonal to the grain of the fabric) that can be used to finish or decorate clothing.

Button - A generally disk-shaped fastener used to join two parts of a garment by fitting through a buttonhole or loop.





Cover buttons: for garments, jewelry and accessories. Cover button kits have a mix of button backs that have shanks, and backs that are flat for a variety of DIY craft uses. Cover buttons (without teeth): for garments, and wearable and home accessories.

Decorative Trim — Trim that is used to decorate the edges of material.



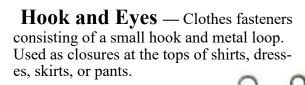




Elastic — A flexible stretchable fabric made with interwoven strands of rubber or an imitative synthetic fiber.



Fold Over Elastic - Can be used to encase the edge of a seam by folding along the center indentation.





Hook and Loop Fastner

consist of two components: typically, two lineal <u>fabric</u> strips (or, alternatively, round "dots" or squares) which are attached (<u>sewn</u> or otherwise adhered) to the opposing surfaces to be fastened. The first component features tiny hooks; the second features smaller loops. When the two are pressed together the hooks catch in the loops and the two pieces fasten or bind temporarily. When separated, by pulling or peeling the two surfaces apart, the strips make a distinctive ripping sound.





Ribbed Elastic— Provides maximum cross strength. Found in pants and shorts.

Ruffle Elastic - Soft elastic with shiny, narrow ruffles on each side.





Sew on Snaps — Used as closures at the tops of garments.

Zipper, zip, fly, dingy, or zip fastener, formerly known as a clasp locker, is a commonly used device for binding the edges of an opening of fabric or other flexible material, such as on a garment or a bag.



Tools



Acrylic Ruler -- Ruler used in crafts and clothing showing different measurement. May come in different shapes and sizes.



Applique Scissors. ... One of my favorite tools when machine appliqueing are these particular **applique scissors** (aka: pelican or duckbill **scissors**). The rounded part of the blade on one side serves as a safety precaution to keep from cutting the base fabric when appliqueing.



Ball Point Bodkin

- A sharp slender tool used to insert elastic into casings, to turn bias tubing, and to weave ribbon cording. Handy tool to use instead of a safety pin.



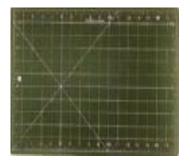
Ball Point Pins comprises an elongated pin (metal rod), a push button with spring tension and a locking element at the end of the pin. The locking element consists of two balls which provide the locking mechanism.



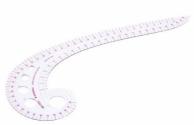
Bias tape makers come in various sizes. They make single fold bias tape, so the size given is the width of the single fold bias tape from one fold to the other. If you need double fold bias tape, you simply fold the single fold in half, which means that the double fold is half as wide.



Crewels — Needles with long eyes for easy threading.



Cutting Mat — Mat that is placed down to protect the table surface while cutting.



Curved Ruler is the

name given to curved rulers used in sewing, fashion design and pattern making. They are used to make sewing patterns and to adapt existing curved lines on patterns such as: Armhole. Contoured dart. Hip line.

Draw String Threader is a device for helping to put thread through the eye of a needle. Many kinds exist, though a common type combines a short length of fine wire bent into a diamond shape, with one corner held by a piece of tinplate or plastic.

Dress Form — Used to help form a garment to your specific measurements.



Dressmaker's Ham — use on hard to reach areas.





Embroidery scissors are a special type scissors used to cut sewing thread or multi-ply embroidery thread. They are specially designed with long thin pointy tips to allow someone to cut threads in tight areas accurately and with a clean sharp cut.



Hem Guide

The fastest, fuss-free way to hem. ... Heat-resistant guides allow you to simply fold the fabric along the edge and press as you go. Unlike metal pressing guides, steam is absorbed through these guides, assuring a perfectly set hem.

Leather Needles

Stitching *Needles* - Blunt *needle* with an extra large eye makes hand stitching much easier. Approx. 2" long..





Lint Roller

is a roll of one-sided adhesive paper on a cardboard or plastic barrel that is mounted on a central spindle, with an attached handle. The device facilitates the removal of lint or other small fibers from most materials such as clothing, upholstery and linen.



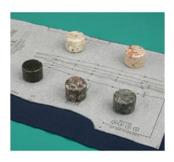
Loop Turner — Used for turning binding and inserting cord into tubing.



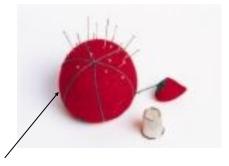
Measuring Tape — Used for measuring larger pieces of fabric and body measurements.



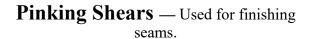
Needle
Threader —
Used to thread machine or hand needles.



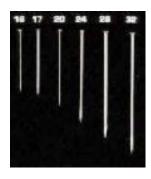
Pattern Weights - Keeps pattern pieces in place without pinning.



Pin Cushion — A small cushion used for holding pins for easy access/.







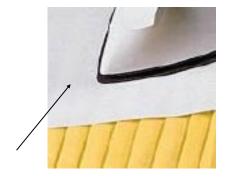


Pins — Used for holding material together while sewing. Come in two forms: dressmaker or silk pins are fine and sharp and are the best to use.



Point Turner is a handy tool for sewing enthusiasts. You can use this plastic tool to turn over the fabric without causing any damage. It also helps to create sharp creases on the fabric and lets you unfasten basting stitches with ease.

Press Cloth — Used to help keep shine in fabric. Can be dampened to provide moisture for more steam. Unbleached muslin about 14" X 30" in size.





Rotary Cutter— A Wheel with a sharp edge that is used to cut fabric, used on a cutting mat.



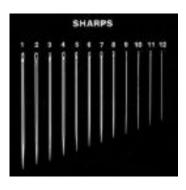
Scissors — Used for cutting paper and clipping fabric. Scissors may have a straight handle.



Seam Ripper — Used to take out seams as well as making buttonholes.



Seam Roll - For pressing seams open on long and narrow areas.



Sharps — Needles with small round eyes.



Shears — used for cutting fabric, not paper. Shears are 7-8 inches long, are sharp, and have bent handles making them easier to cut with.



Spring Action Scissors

Ideal for cutting tight patterns and intricate details on a wide range of fabrics, cutting at awkward angles or in tight spaces or making quick thread snips. Awarded the Arthritis Foundation Ease-of-Use Commendation for a design that is easy-to-use for people with arthritis or limited hand strength. Spring-action design gently opens blades after each cut to reduce hand strain.



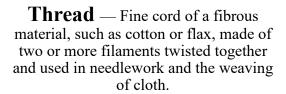


Tapestry Needle Threader -

For threading needlepoint and tapestry yarn needles quickly and easily.

Thimble — Used to protect your fingers when hand sewing.







Zipper Pull for virtually any type of zipper! ... Remove the original top stops, attach the new zipper head, and clamp new top stops back on. Note: Zipper pulls and zipper sliders are designed to work with specific types of zippers.





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4-H FCS National Championship Skill-A--Thon





The Job Interview

job interview is a time to exhibit your talents. The employment interview is the most important part of your job search. Those 20 or 30 minutes can determine your career path. You have to sell yourself by the way you look and the way you act, as well as by the qualifications you present. It is your opportunity to convince an employer that you can make a contribution to the company or organization where you are interviewing. During the job interview an employer judges your qualifications, appearance and over-all qualities for the job opening. Equally important, a job interview gives you a chance to evaluate the job and the employing organization.

Before the Interview

- 1. Assemble all necessary papers to take to the interview
- Resume or personal data sheet
- Licenses, Social Security card and/or military records
- Samples of work, if relevant
- List of questions you want to ask the interviewer about the job
- 2. Learn all you can about the prospective employer
- What are the products and services?
- What is its reputation?
- What types of jobs are available?

- What are the hiring policies and practices?
- What are their salary ranges?
- What are their goals?
- 3. Identify what you have to offer-Refer to Preparing A Resume, SP-461-C.
- ☐ Your education, training and experience—what you have done, know how to do and can do.
- Remember all the skills, abilities and talents you possess that will make you an excellent employee.
- 4. Consider your potentials as an employee
- Why do you feel you can do the ioh?
- What makes you qualified for the iob?
- ☐ What do you have to offer the company or organization?
- ☐ Why do you want to work for the employer in question?

Pre-Interview Checklist

Before you leave home for your interview, check the following:

- Are you properly dressed? Avoid fashion extremes. Be clean, neat and well-groomed.
- Have you researched the organization you are interviewing with?
- Do you know the interviewer's name? If not, get it from the

- receptionist before the interview.
- Have you formulated answers for usual interview questions?
- Do you have all necessary information for the interview? This includes items such as resume or personal data sheet, names and addresses of references, pen and note pad.
- Is there someone you could do a practice interview with? You will benefit from suggestions for improvement.

The Interview

- **1.** Be pleasant and friendly, but businesslike.
- 2. Go alone to the interview.
- **3.** Tell the receptionist your name when you arrive.
- 4. Obey the rules of politeness and etiquette. Shake hands if a hand is extended to you first; do not chew gum or your nails; and greet the interviewer by appropriate title: Mr., Mrs., Miss or Ms.
- 5. Let the employer control the interview. Your answers should be frank and brief but complete, without rambling. Avoid being a yes-or-no applicant.
- **6.** Know what job you are applying for. Avoid saying "I'll do anything if you will give me a chance." Be ready to show you are interested in learning a new job if your interviewer offers to train you.
- 7. Stress your qualifications. The employer's questions or statements will indicate the type of person wanted for the job. Use

- these as clues in presenting your qualifications.
- **8.** Be ready for surprise questions, and think before you answer.
- In discussing your previous jobs and work situations, avoid criticizing former employers or fellow workers.
- 10. Do not discuss your personal, domestic or financial problems unless you are specifically asked about them. Then, limit your comment.
- 11. Do not be in a hurry to ask questions unless the employer invites them. But do not be afraid to ask what you need to know.
- 12. If the employer offers you a job, be sure you understand exactly what your duties will be. A definite understanding about the nature of your job will avoid future disappointment for either you or your employer.
- 13. Be prepared to state the salary you want, but not until the employer has introduced the subject. Be realistic in discussing salary.
- 14. If the employer does not definitely offer you a job or indicate when you will hear about it, ask when you can expect the hiring decision. Conduct yourself in a

- positive and confident manner. Remember, you have maturity and valuable life experience to offer an employer.
- 15. If the employer asks you to call or return for another interview, make a written note of the time, date and place.
- **16.** At the end of the interview, thank the interviewer for the time and consideration for employment. If the firm cannot use you, ask about other potential employers who may need a person with your qualifications.
- **17.** Write a follow-up letter to the interviewer.

Answer Questions with Care

Following is a list of questions job interviewers might ask and what they really want to know. How you answer questions is the key to your employment. Consider these questions carefully and formulate answers prior to your interview.

the key to your employment. Consider these questions carefully and formulate answers prior to your interview.					
The Question Asked 1. What is your experience?	What the Interviewer Really Means 1. Tell me what you know and what you have done in previous jobs that will be useful in handling this job.	How to Answer 1. In answering this question, build on your knowledge of the organization and stress the details of your experience that match the needs of the job. Tie your abilities to the needs of the position.			
2. Why are you interested in this job?	2. If we hire you, will you be able to manage the problems involved?	Avoid general comments; zero in on how you can contribute to solving specific problems and reaching goals.			
3. Tell me about yourself.	Tell me what you can do for this company and how you will fit in here if we hire you.	3. Be ready to give examples of previous experiences and personal characteristics that fit this job. Also include what others have said about your performance.			
What is your greatest strength?	4. Are you good at any of the things we have a problem with and/or are important to this job?	4. Know what the organization needs and capitalize on that. For example, if you know the last person to hold the job was disorganized, comment on your organizational abilities. Emphasize your maturity and life experiences.			
5. What is your greatest weakness?	5. Do not tell me you're perfect. I will not believe it.	5. Do not confess real problems. Choose a "weakness" that can be considered a strength. For example, confess to having a "thing" about promptness.			
6. Why do you want to change jobs?	I want to know what kinds of trouble we can expect from you.	6. Give an honest, straightforward answer. Avoid bad-mouthing others and disguise difficulties in positive language. Point out what attracts you to this job.			
7. What kinds of personal crises have forced you to miss work?	 I want to see if you are a dedicated employee and also get around equal opportunity laws relating to marital status and children. 	7. Be careful not to fall into the trap of mentioning child-related crises. Use a personal example, such as the day a dental filling fell out.			
What are your interests outside of work?	Will your leisure activities embarrass us or interfere with your giving us your best?	8. Describe interests that enhance your value to the company, not those that might result in costs to the organization. If the company is into supporting the community, highlight your volunteer work.			
9. What salary do you expect?	Do you have realistic expectations or are we wasting each other's time?	9. Put this question off as long as possible and try to get the interviewer to give you a salary figure first. Go prepared with			

what you consider to be a fair wage based on your knowledge of the organization and local wages for similar jobs. Be prepared to deal with a lower offer than you expect.

Be prepared to discuss your salary realistically.

As you can see from the previous questions, interviewers are really quite interested in what you have to offer the organization they represent. Listen carefully to the interviewer, and with each question, think "What do I possess that would be useful in that situation?" Discuss that skill, ability, experience or talent. Help the interviewer see that you are indeed a product the organization cannot do without. This is your chance to sell your abilities and maturity.

Questions You May Ask

An interview is a two-way street; you are expected to ask questions. Ask relevant questions which indicate you have thought through the job carefully. Questions you might ask include:

- What are the responsibilities of this position?
- With whom will I be working?
- What opportunities will the position offer for advancement?
- Does the organization promote from within?
- Is there an organizational training program available for selfimprovement?

Avoid questions about breaks, vacation schedules and working hours.

Illegal Interview Questions

An interviewer must be careful not to ask certain questions because they may be discriminatory. These questions may not be asked on job application forms either. The questions relate to age, children, marital status, national origin, race and religion. If an interviewer does ask you one of these illegal questions, you can:

- Ignore the fact that it is illegal and answer it in a way that will not harm your chances of getting the job.
- Answer with a question of your own, such as "Is that relevant to the requirements of the position?" or "Does that have any bearing on my work performance? I don't want to burden you with details of my personal life."

You should ask yourself, "Do you really want to work for someone who is interested in such questions?"

Make Yourself a Memorable Applicant

Leave the interview on an upbeat note, stating your interest in the job and your hope for a favorable decision. After an interview, a courteous and valuable job-getting idea is to write a letter to the person who interviewed you. Its purpose is to thank the interviewer for his or her time and interest or advice. The hidden purpose is to remind the interviewer of your particular qualifications and continuing interest. Never follow up with daily telephone calls to find out what has been decided about the job. Your follow-up letter can be very simple. Make sure it looks professional and is free of mistakes and misspellings. Here is a sample of an excellent follow-up letter.

Learn from Each Interview

After you leave an interview, take a few minutes to evaluate how things went. Be honest with yourself, but don't be too hard. The important point is that you do your best and

715 Clovis Drive Somewhere, TN 20000 April 25, 1995

Mr. Sam R. White Marketing Coordinator Zoom Corporation 3893 Factory Boulevard Anywhere, GA 99999

Dear Mr. White:

Thank you for taking the time to talk with me yesterday about working for Zoom Corporation. The description of the regional marketing assistant position sounds extremely interesting, and I would like to be part of your organization. Zoom Corporation impresses me as a company that recognizes employees' skills and assists employees to grow and become productive.

I appreciate having the opportunity to be interviewed for the position. I look forward to hearing from you about your hiring decision.

Sincerely,

John W. Doe

learn from your mistakes. Ask yourself......

- Did this interview go well? Why?
- Was there something I could improve? What?
- Was there anything I could do differently next time? If so, what?
- Do I need assistance in planning future interviews? If so, what kind of assistance? Where can I find this type of help?

You will not be offered a job every time you are interviewed. This happens to everyone. When you are not hired, you will wonder why. Perhaps you did something wrong during the interview. Use the checklist on this page to determine how you might better prepare yourself for the next interview. Check "yes" or "no" after each statement.

Total up your "yes" answers and your "no" answers. If you come up with more "no" answers, you need to find ways to improve your image as a potential employee. If you have more "yes" answers, you are well on your way to that successful job. The following ideas might help you as you continue your job search.

- Seek help from friends and associates as you undertake your job search. You will want to be careful not to jeopardize your present job, if currently employed.
- Follow up on all reasonable job leads. Be assertive in your search.
 More than one contact may be needed to land the perfect job.
- Keep up your spirits. Don't let rejections undermine your selfconfidence.

Interviewing for a job is hard work. It requires continued effort. Try

1. I was neat and well groomed.

2. I exhibited a positive attitude.

- 3. I was self-confident, but not cocky.
- 4. I was enthusiastic.
- 5. I had my career goals well defined.
- 6. I completed the job application neatly and accurately.
- 7. I was aware of the organization, its product and/or service.
- 8. I spoke clearly and looked at the interviewer.
- 9. I had the training and/or experience required.
- 10. I was tactful and avoided criticizing others.
- 11. I was courteous and thanked the interviewer for his/her time.
- 12. I had realistic salary demands.
- 13. I was on time for my interview.
- I inquired about job security and benefits, but I didn't show excessive interest.
- 15. I asked questions about the job and its responsibilities.

Total

not to get discouraged if you don't get the first few jobs you interview for. Remember, the job market is tight, and often many people are competing for the same job. Let each interview be a learning experience for you. Learn from each contact and improve your skills, so when the "right" job comes along, you will be the best candidate.

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Prepared by Glennis M. Couchman and Joyce H. Christenbury, Extension Family Resource Management Specialists. Clemson University Cooperative Extension Service.

Adapted for use in Tennessee by: Etta Mae Westbrook, Professor and Leader, Family Economics; Martha Keel, Associate Professor and Leader, Housing and Design; Bridgett Smith, Associate Professor, Clothing; Celvia Dixon, Associate Professor, Family Economics; and Alan Barefield, Assistant Professor, Agricultural Economics and Resource Development.

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Billy G. Hicks, Dean

Yes No

Making Decisions - Dressing for an Interview

Getting Off to a Good Start

The way you look during an interview *may* decide if you get the job. How you look is very important! Persons who talk with you about the job will form ideas about you. These ideas are made within a few seconds after you walk into the room. This is called a "first impression."

Right or wrong, first impressions may become lasting impressions! Impressions are made based on how you look and how you act. Your appearance is made up of your clothing, your personal grooming and your body language. All three of these areas are important. They provide hints to the employer about your self-confidence and ability to fit in with the other employees. From your appearance a lot of ideas are formed about your interest in the job and if you can do the work. Make sure your look tells the right story.

Your Clothing

The job you are applying for will help determine the clothes to wear to the interview. Whatever the job, think *basic* and keep it *simple*. Clothing does not have to be new or expensive. It should, however, *always* be clean, pressed, and fit the body properly. If possible before your interview, plan a visit to the place of business. Arrive in time to watch workers coming to work or leaving. Look at the type and style of clothing employees are wearing. Entry level or bluecollar jobs may require a uniform. For the

interview, dress neatly in a dress-casual outfit. If your job is at a sales level position, dress neatly and in keeping with fashion. Other jobs at this level include many secretarial, receptionist, and host/hostess positions. Manager level jobs require a basic suit for both men and women. A basic necktie for men, and simple attractive jewelry or a scarf for women is appropriate.

Think *basic* and *keep it simple* also apply to selecting garment styles and colors. Above all clothing must be neat and well-fitted to the body. Colors and textures should look good on the individual. Traditional, classic styles are always appropriate. Select a garment with sleeves; never go sleeveless. Garments (dresses, shirts/blouses) with buttons should be buttoned. Men may leave the collar button open if a tie is not worn.

Solid colors are always appropriate. Stripes, checks and simple patterns may be all right for women. Women should not wear floral, very sheer, or lacy fabrics. Conservative necklines are best for an interview session. Socks for men and hosiery for women are a requirement for all levels of interviews. Shoes should always be polished and in good condition. Women should never wear heels higher than two-inches. Sandals or overly trendy styles (platforms, very chunky heels, etc.) are not recommended for an interview. Men should wear dark shoes and matching socks. Neutral hosiery or hosiery that blends hemline and shoe color is best for women.

Accessories and jewelry should blend with the outfit. For men, try to match the belt with shoes and socks. If a tie is worn, keep it basic and simple. This is not the time for red, or ties with cartoon characters. The only jewelry for men might be a watch and a wedding or a class ring if appropriate. Leave your necklace and earrings at home.

Women should choose accessories that go with their outfit and body shape. Earrings should be simple. Jewelry should not dangle or make a noise. One ring on each hand is enough. Handbags should be easy to handle and large enough to hold necessary items. Leave the large ones with lots of straps at home.

Your Grooming

Good personal grooming habits say a lot about how you value yourself as a person. This is one of the visual clues interviewers notice very quickly. Make a point to bathe your body, wash and style your hair the evening before or morning of your interview. Brush your teeth, and use a mouthwash or breath mint before you arrive at the interview.

Hair style should be neat and attractive. If your hair needs to be trimmed, get it cut the week before your interview. Hair color should appear natural. Don't experiment with color the evening before. Control long or unruly hair with combs, pins or bands that blend with hair color. Hair spray can also help control hair. Use only enough to gently hold hair in place. Hair should never look artificial or plastered to the head.

Inspect and groom fingernails. For men, the nails should be clean, smooth and no longer than the edges of the finger tips. Women should adjust their nail length to correspond to the job requirements. Long nails are

viewed as getting in the way of many activities. Long, bright fingernails or chipped nail polish are never appropriate.

The use of makeup is a matter of choice. If used, it should flatter and improve the appearance. Makeup should never draw attention. A lot of makeup is not appropriate for an interview. Women should use eye shadow sparingly. Lipstick should go with the outfit. Avoid dark, bright or flashy lipstick.

The use of too much perfume or aftershave may be offensive to some individuals. If you wear them, never apply them just before the interview. Men should wash their hands after using cologne or aftershave. This will prevent the transfer of the odor when shaking hands. Women should use only very small amounts on the inside of the arm at the elbow.

Your Body Language

It is normal and natural to be somewhat nervous about the interview. Do a "dress rehearsal" in front of a large mirror the day before. This may help you feel better about the situation. Notice your posture while you sit, walk and stand. Women especially should practice walking in the shoes they plan to wear. Be sure to always stand and sit tall. Shoulders should be back and somewhat square. Head should be up and looking forward. You do not need to watch your feet. They know how to walk.

Look individuals in the eyes as they are talking with you. Speak loud enough to be heard, but soft enough to be pleasant. If the interviewer extends a hand, shake it firmly. A limp handshake does not give a good impression. Remain standing until the interviewer offers you a seat. When seated, the feet should be firmly on the floor in front

of you. It is best if women cross their feet at the ankles rather than the knees.

During the interview find a comfortable location for your hands. Hands may be clasped together in your lap. They may also be placed one on top of the other. Don't let

yourself "play" with your clothing, drum with your fingers, or shake a foot or leg nervously.

Last, but not least, put a smile on your face! Share that smile with everyone you meet. This could be your lucky day!

Linda M. Heaton, Ph.D. Extension Specialist for Clothing and Textiles (retired)

Revised by: Marjorie M. Baker, M.S. Extension Associate for Clothing and Textiles

March 1998; revised October 2007

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Compiled by Casey Mull, Marilyn Poole, and Cheryl Varnadoe

Being around people is always more fun if everyone knows everybody, whether it is a meeting, school event, or a family function. Remember that you only have ONCE to make a good first impression. To make a good impression, you should stand tall, have good posture, and seem alert and interested. It's great to meet new people, but it's even better when someone introduces you.

INTRODUCTIONS: THINGS TO REMEMBER:

- 1. Introduce the More Important First!
 - a. Most important Person Gets the Gold! It is polite to introduce someone to the more important person or younger people to older people or boys to girls. That means that you say the more important person or older person's name first.

For example:

Governor Deal, I would like to introduce TO YOU my brother, Casey Smith. Casey, this is our honorable Governor, Nathan Deal.

Grandmother, I would like to introduce TO YOU my friend, Sally Jones. Sally, this is my grandmother, Susan Smith.

- b. Say, "I would like to INTRODUCE TO YOU" .. like Happy Birthday TO YOU.....

 This is preferred over "I would like to introduce you to"
- c. Give them something to talk about... 4-H event, sports, a book, where they are from, etc. Be an active listener.
- 2. Always, repeat their name after you have been introduced to someone: "It is nice to meet you, Mrs. Jordan."
- 3. Introduce yourself if needed. "Hello, I am Courtney Jones. It's great to meet you, Coach Gaines."
- 4. Name Tag On the Right: When you shake hands, your eye goes up the arm to the name tag which will help you remember their name.
- 5. Firm Handshake: Not to soft or too hard, 2 quick shakes, web to web. That means the web of your right hand should be touching the web of the other person's right hand.
- 6. Keep eye contact, be interested!
- 7. Be Respectful. Do not interrupt others while people are talking. Give compliments. Remember to say Please and Thank you when appropriate.

FIRST IMPRESSIONS:

What should you say when you meet someone?

It's nice to meet you, Mrs. Jones. Remember to repeat their name.

Where do you look while you are being introduced to a new person?

Have eye contact with the person.

What do you say to introduce two people to each other?

I would like to introduce TO YOU......

PRACTICE INTRODUCTIONS:

In a group of 3 people, practice the following introductions:

- 1. Introduce a 4-H'er to your County Extension Agent
- 2. Introduce your Extension Agent to a Community Leader
- 3. Introduce your friend to your Grandmother
- 4. Introduce your neighbor to your teacher
- 5. Introduce yourself to a new classmate
- 6. Introduce your sister to your teacher
- 7. Introduce your friend to your mom
- 8. Introduce your dad to your coach.

COMPILED and WRITTEN by: Mandy Marable, State 4-H Staff

Casey Mull, State 4-H Staff

Marilyn Poole, UGA Senior Public Service Associate

Cheryl Varnadoe, State 4-H Staff

Special thanks to Amanda Stephens, State 4-H Program Specialist, and Will Walker

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Group Curriculum #3GC3

Spring 2014

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Harvard Extension School

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RESUMES and COVER LETTERS

An Extension School Resource



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Office of Career Services Harvard University Faculty of Arts & Sciences Cambridge, MA 02138 Phone: (617) 495-2595 www.ocs.fas.harvard.edu

CREATE A STRONG RESUME

A resume is a brief, informative summary of your abilities, education, and experience. It should highlight your strongest assets and skills, and differentiate you from other candidates seeking similar positions. Although it alone will not get you a job or internship, a good resume is an important element towards obtaining an interview.

Tailor your resume to the type of position you are seeking. This does not mean that all of your work history must relate directly, but your resume should reflect the kind of skills the employer would value. Find additional guidance on resumes and cover letters, as well as resume samples, on the OCS website.

NEED HELP?

- Attend a CARC Resume and Cover Letter Workshop. Learn the nuts and bolts of getting started. See the CARC or OCS websites for dates.
- Come to HES drop-ins. 15-minute slots every Monday (Sept. 9 May 12), Phone (617-496-8946) and Skype (email lspencer@fas. harvard.edu) slots are available from 1 2pm. In-person slots are available 2-3:45pm at OCS, 54 Dunster St., Room 203
- **Set up a career counseling appointment.** Matriculated degree students and alumni only.

RESUME TIPS

RESUME LANGUAGE SHOULD BE:

- Specific rather than general
- Active rather than passive
- Written to express not impress
- Articulate rather than "flowery"
- Fact-based (quantify and qualify)
- Written for people who scan quickly

DON'T:

- Use personal pronouns (such as I)
- Abbreviate
- Use a narrative style
- Number or letter categories
- Use slang or colloquialisms
- Include a picture
- Include age or sex
- · List references on resume

TOP 5 RESUME MISTAKES:

- 1. Spelling and grammar errors
- 2. Missing email and phone information
- 3. Using passive language instead of "action" words
- 4. Not well organized, concise, or easy to skim
- 5. Too long

DO:

- Be consistent in format and content
- · Make it easy to read and follow
- Use spacing, underlining, italics, bold, and capitalization for emphasis
- List headings (such as Professional Experience) in order of importance
- Within headings, list information in reverse chronological order (most recent first)
- Avoid information gaps
- Be sure that your formatting translated properly if converted to a .pdf

PLAN TO WORK INTERNATIONALLY?

Resume guidelines can vary from country to country. Check out Going Global at www.ocs.fas.harvard.edu.

ACTION VERBS FOR YOUR RESUME

	D. I.	T 1	D 1.1	0.1 1
Accelerated	Delivered	Impacted	Persuaded	Selected
Accomplished	Derived	Implemented	Planned	Served
Achieved	Demonstrated	Improved	Predicted	Shaped
Acted	Designed	Increased	Prepared	Simplified
Adapted	Determined	Initiated	Presented	Sold
Added	Developed	Inspected	Prioritized	Solved
Administered	Devised	Installed	Processed	Spearheaded
Advised	Directed	Instituted	Produced	Standardized
Analyzed	Discovered	Instructed	Programmed	Steered
Arranged	Documented	Interviewed	Promoted	Streamlined
Assembled	Earned	Interpreted	Proposed	Strengthened
Assessed	Edited	Introduced	Proved	Structured
Broadened	Enabled	Invented	Provided	Studied
Budgeted	Energized	Launched	Publicized	Suggested
Built	Enhanced	Lectured	Published	Summarized
Calculated	Established	Led	Purchased	Supervised
Centralized	Evaluated	Liaised	Recommended	Supported
Changed	Examined	Maintained	Recorded	Surpassed
Clarified	Executed	Managed	Recruited	Surveyed
Classified	Expanded	Marketed	Redesigned	Synthesized
Collaborated	Expedited	Mastered	Reduced	Taught
Collected	Fabricated	Maximized	Regulated	Tested
Compiled	Facilitated	Mediated	Reinforced	Trained
Completed	Followed	Minimized	Renegotiated	Translated
Composed	Formed	Modeled	Reorganized	Unified
Conducted	Formulated	Monitored	Reported	Updated
Conceived	Founded	Motivated	Represented	Upgraded
Concluded	Gained	Negotiated	Researched	Utilized
Constructed	Gathered	Operated	Resolved	Verbalized
Controlled	Generated	Optimized	Reviewed	Verified
Coordinated	Governed	Orchestrated	Revised	Visualized
Counseled	Guided	Organized	Revitalized	Worked
Created	Handled	Originated	Rewrote	Wrote
Defined	Headed	Participated	Scheduled	
Delegated	Identified	Performed	Screened	
0				

Jacob A. McLean

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Education

HARVARD UNIVERSITY Extension School

Master of Liberal Arts in Information Technology

May 2012

- Concentration: Information Management Systems
- Dean's List Academic Achievement Award recipient
- Relevant coursework: Trends in Enterprise Information Systems, Principles of Finance, Data mining and Forecast Management, Resource Planning and Allocation Management, Simulation for Managerial Decision Making

RUTGERS, THE STATE UNIVERSITY OF NEW JERSEY

Bachelor of Arts in Computer Science with Mathematics minor

May 2006

Professional Experience

STATE STREET CORPORATION

Boston, MA

Principal -Simulated Technology

December 2009 – July 2011

- Led 8 cross functional, geographically dispersed teams to support quality for the reporting system
- Improved process efficiency 75% by standardizing end to end project management workflow
- Reduced application testing time 30% by automating shorter testing phases for off cycle projects
- Conducted industry research on third-party testing tools and prepared recommendations for maximum return on investment

FIDELITY INVESTMENTS

Boston, MA

Associate – Interactive Technology

January 2007 – November 2009

- Initiated automated testing efforts that reduced post production defects by 40%
- Implemented initiatives to reduce overall project time frames by involving quality team members early in the Software Development Life Cycle iterations
- Developed a systematic approach to organize and document the requirements of the to-be-system
- Provided leadership to off-shore tech teams via training and analyzing business requirements

L.L. BEAN, INC. Freeport, ME

IT Consultant

June 2006 – December 2007

- Collaborated closely with the business teams to streamline production release strategy plans
- Managed team of five test engineers to develop data driven framework that increased application testing depth and breadth by 150%
- Generated statistical analysis of quality and requirements traceability matrices to determine the linear relationship of development time frames to defect identification and subsequent resolution
- Led walkthroughs with project stakeholders to set expectations and milestones for the project team

Technical Expertise

MS Excel, PowerPoint, Relational Databases, Project Management, Quantitative Analysis, SQL, Java

Additional

Organized computer and English literacy workshops for underprivileged children in South Asia, 2011 Student Scholarship Recipient, National Conference on Race and Ethnicity, 2005-2006

SUSAN R. SMITH

2 Kinnaird St. • Cambridge, MA 02139 • 781.555.7777 • ssmith@post.harvard.edu

EDUCATION

Master of Liberal Arts Management, Finance

Harvard University, Extension School, Cambridge, MA (May 2012, GPA 3.85)

Bachelor of Science, Biomedical Engineering

Carnegie Mellon University, Pittsburgh, PA (December 2001, GPA 3.78)

Level II Candidate CFA Program

PORTFOLIO MANAGEMENT PROJECT

HARVARD UNIVERSITY - Investment Management Course

Spring 2010

Final project (Bill and Melinda Gates Foundation Asset Trust)

- Group leader and Fixed Income manager
- Diversified portfolio achieved a risk adjusted 11% annual return, preserving wealth and satisfying yearly distribution goals
- Usage of Black-Litterman and Mean-Variance Optimization modeling and Bloomberg database
- Team ranked highest among all groups of the Investment Management class

PROFESSIONAL EXPERIENCE

SYNOPSIS, INC., MARLBOROUGH, MA

2009 - Present

Senior Application Consultant II - Synplicite Product Sales

Synopsis is a publicly-traded provider of software for ASIC and FPGA microchip design serving Fortune 500 companies. Synopsis purchased Synplicite in 2008.

Demonstrated Revenue Growth:

- Earned 120% of quota via pivotal technology solutions and key relationships
- Achieved 150% of quota in 10 month period by expanding product usage

Proven Leadership:

- Implemented synthesis flow for top storage provider, resulting in client's record purchase of Synplicite products
- Selected by senior management to support eastern Canada accounts and assist team in growing FPGA business
- Selected as Synplicite Track Leader for Boston Synopsis User Group event with 400+ clients, team earned top rank
- Lifted team capabilities, personally identifying and hiring new application consultant

Technology Investment Management:

• Year-over-year proven results and support reliability resulted in tier one customers increasing their annual, multi-million dollar software investment by 24%

SYNPLICITE, INC., ANDOVER, MA

2001 - 2009

Senior Field Application Engineer - Synplicite Product Sales

Demonstrated Revenue Growth:

- Consistently triggered revenue growth, generating 20% sales growth for 5 consecutive years
- Increased military account booking by 50%, by establishing product value and performance

Technology Investment Management:

 Recommendations, results, and proven support record resulted in industry leading storage and router firms to transition to new microchips and software across their entire product lines

Proven Leadership:

- Recognized by executive management for building excellent relationships with top accounts and industry partners and for
 positioning solutions versus leading competitors
- Drove development and implementation of top selling features for structured ASIC and verification software
- Eliminated competition at critical accounts and averted ASIC designer division layoff for telecommunication provider
- Collaborated with teammates and marketing management to uncover new business opportunities and strengthen relationships with high-profile military, telecommunication, processor, and storage accounts
- Promoted to Senior Field Application Engineer
- Promoted to Field Application Engineer
- Hired after completing challenging summer internship, quickly developed expertise in digital design languages

SANJAY GOPAL

75 Smith Lane • Billerica, MA 01821 • 978-555-9999 • Sanjaygopal@gmail.com

Project Director

A results oriented Project Director with extensive leadership experience in highly competitive IT and Telecom industry. Proven track record of leading and managing multi-million dollar international programs across northern Europe, Middle-East, North America and South America.

Specialize in launching new services and products from concept to roll-out and building organizations from ground up. Expertise in improving team performance while securing customer loyalty and forging valuable relationships with internal and external partners.

	Core Competencies	
Project/Operations Management Strategic Planning Client Management & Retention	Leadership Building organizations Negotiations	P&L Management Risk Management Business development
	Professional Experience	

Comyerse Inc., USA Oct 2005 - Present

The world's leading provider of Telecom software and systems

Project Director / Consulting Program Manager, Boston / London / Dubai

Delivered 30+ Projects and Programs within agreed budget, time and quality for telecom operators in North America, South America, northern Europe and Middle East region. Planned & supervised "concept to launch" for enterprise software systems, system integration projects for telecom operators in voice, data & billing domains. Prepared service proposals, RFP responses & worked closely with sales groups to secure new business.

Accomplishments:

- Delivered 30+ projects valued 80+ Million USD, on-time, within budget with team of up to 100 people for Verizon Wireless, Sprint, Bell Canada (North American clients), America-Movil, Millicom (South American clients), Vodafone, Orange, (European Clients), Q-Tel and Etisalat (Middle Eastern clients).
- Introduced Visual Voice Mail services for Verizon wireless nationwide in aggressive schedule with team of 100+ professionals.
- Managed launch of first Ring Back tone project for Sprint within very demanding timeframe. Comverse was awarded multiple expansions based on success of project.
- Coordinated very competitive trials for multiple services for Bell Canada and won the contract.
- Launched a globally distributed ring back tone service for Orange Global in UK, France and Belgium. Team consisted of 100+ team members including Sub-contractor (Cap-Gemini).
- Introduced new product lines across North America, Europe and Latin America.
- Built and managed Comyerse (Middle East) organization from scratch to team of 4 Project managers and 13 Engineers.

RESUMES AND COVER LETTERS

Sample Resume (page 2)

Atlas Telecommunications, UAE

April 2004 - Sept 2005

Leading telecomm solution & system supplier, based in UAE

Business Development Manager, Abu-Dhabi

Marketed and sold telecommunication systems for Telecom, Defense, Oil and gas companies. Managed contract negotiations, RFI /RFP responses and project agreements.

Accomplishments:

- Exceeded the sales target for 2002 and 2003 by 25% (3.6 Million USD).
- Successfully introduced and won projects for Mera systems, Scientific South and Comyerse Inc.

Facile Call Paging, India

June 2002 - March 2004

Largest & most innovative paging service provider in India

Sr. Manager (Projects & Operations), New Delhi

Launched first green field paging network across north India. Managed operations and customer support with team of 9 engineers and 70 customer care agents.

Accomplishments:

- Built Facile Call technical organization from ground up across 7 locations in India.
- Member of core team to bid nationwide spectrum auctions and vendor selection.
- Launched and managed green field paging services across major cities in demanding time scales.

Education

Harvard University Extension School, Master of Liberal Arts in Management, May 2012

Regional Engineering College, Surat, India, Bachelor of Engineering, May 2002

Project Management Institute (PMI), Professional Certification: PMP

Sanjay Gopal [2]

John Reynolds

17 Reed St. • Boston, MA 02118 jreynolds@post.harvard.edu • 617.555.6543

Education

HARVARD UNIVERSITY Extension School, Master of Liberal Arts in Biotechnology (June 2009)

- Concentration in Project Management (GPA: 3.5)
- Relevant coursework: Business Analysis and Valuation, Entrepreneurial Leadership, Biostatistics, Clinical Trials and Regulatory Issues, Project Management
- Thesis: Assessing Acquisition Potential in the Medical Technology Market
- Faculty Aide Program: received a \$500 stipend for research investigating medical technology

UNIVERSITY OF FLORIDA, Bachelor of Science in Neurobiological Sciences (May 2004)

- Florida Bright Futures Award recipient: Full academic scholarship (1999-2004)
- Interdisciplinary Studies scholar with a concentration in Behavioral Neuroscience (Senior Thesis on abnormal repetitive behaviors in mice)
- Graduated from Honors Program

Professional Experience

BRIGHAM AND WOMEN'S HOSPITAL - Boston, MA (December 2005 - present)

Senior Research Assistant

- Create and maintain computer databases for statistical analyses
- Prepare presentations, manuscripts, abstracts, and book chapters for publication
- Perform technical duties for clinical studies in the field of sleep medicine and cardiovascular health
- Redesigned and updated the Medical Chronobiology Program Web site

HARVARD UNIVERSITY - Cambridge, MA (January 2007 – May 2007; January 2008 – May 2008) Teaching Fellow for the course, BIOS E-210, "The Physiology of Sleep"

- Prepared syllabus and created course materials
- Designed course Web site, led discussion sections, maintained correspondence with graduate students
- · Organized guest lectures featuring several prominent researchers in the field of sleep medicine

WGBH EDUCATIONAL FOUNDATION - Boston, MA (August 2007 – January 2008)

Project Consultant for the HMS Sleep and Health Education Web site

- Conducted literature reviews and produced original multimedia content based on current research
- Reviewed site content to determine scientific accuracy

HARVARD MEDICAL SCHOOL - Boston, MA (March 2007 – January 2008)

Assistant Editor for the HMS Sleep and Health Education Web site

Developed and revised scope and architecture of the site

Publications

Sleep Research Society: Lee, S. & Smith, W. (Co-developers: Lee, S. & **Reynolds, J.**) (2007). Fundamentals of the circadian system. In C. Amlaner, & O. Buxton, (Eds.), SRS Basics of Sleep Guide

Abstract: Neil, L., Jones, R., Lopez, A., **Reynolds**, **J**. (2007) Lack of Endogenous Circadian Rhythm of Platelet Aggregability. *SLEEP 2007 (Conference)*

Community Service

Big Brothers Big Sisters of Massachusetts Bay (2005 – present): Serve in both the school-based and community-based mentoring program in Dorchester, MA

RESUMES AND COVER LETTERS

Sample Resume

Elizabeth Wong

5 Morningside Drive, Apt 2E New York, NY 10005 212-555-1333 ewong@post.harvard.edu

EDUCATION

Harvard University Extension School, Cambridge, MA

November 2009

Master of Liberal Arts, Concentration in Foreign Literature & Culture, Cumulative GPA: 3.8 Recipient of Dean's Outstanding Achievement Award

Harvard University - Summer Abroad Program, Prague, Czech Republic

Summer 2007

DePaul University, Chicago, IL

May 2001

Bachelor of Arts, Journalism, Minor in Communications & Culture

EXPERIENCE

Harvard Kennedy School of Government, Cambridge, MA

January 2009 – April 2009

Admissions Assistant (Short-term Assignment)

 Worked closely with Assistant Directors and Deans of Admissions; handled highly confidential materials and assisted with processing over 2,000 applications for Fall 2010 Graduate Admissions

CL English, London, UK Summer 2008

Teacher

• Taught English as a foreign language to 32 international university students

Harvard Business School, Boston, MA

May 2004 – June 2008

Faculty Assistant

- Managed first year required course MBA curricula for four professors; oversaw all updates to online syllabus; organized business case edits; assisted students; ordered publications and materials for research/courses; processed new publications, individual research, communications, and supplemental class materials; managed all travel and expense arrangements
- Coordinated annual unit conference for 60+ MBA professors nationwide; designed and oversaw conference website; communicated with potential attendees; collaborated with HBS faculty and potential presenters
- Interacted with a diverse group of professors, executives and students

Westfield Concession Management, Inc., Boston, MA

April 2002 – May 2004

Marketing Manager

- Supported 30 airport retailers with all real estate concerns, daily operations, and related issues concerning maximization of sales. General annual retail sales average \$14 million
- Created Incentive Program for managers to motivate and credit staff. Served as interim general manager for six month period
- Organized airport marketing, promotional, advertising events and newsletter. Created and collaborated with advertising agencies to produce sales campaigns seen by thousands of potential customers
- Traveled nationwide to provide marketing and administrative assistance for new airport projects

Labouré College, Dorchester, MA

September 2003 – December 2003

Adjunct Instructor

Taught core writing course to college freshmen

American Red Cross Campaigns, Boston, MA

October 2001 - January 2002

Assistant to Director

Represented agency and organized large fundraising events throughout major venues in Boston and vicinity

SKILLS

Word, Excel, PowerPoint, Oracle, Outlook, Eudora, Photo Editor, PeopleSoft, Banner, Embark, Exeter, Conversational Spanish

Sample Resume

Sarah Lopes Jones

23 South St. • Concord, MA 01742 • 978-333-9898 • sljones@fas.harvard.edu

Summary

- Accomplished Certified Project Management Professional with extensive experience managing project teams in all phases of the Software Development Life Cycle, as well as in infrastructure implementations.
- Proven track record of initiating and delivering successful projects to improve systems and performance in large complex development and production environments.

Experience

IBM, Cambridge, MA, 2000 - present **Senior Technical Services Professional**, 2002 - present

IBM Software Group (SWG) HQ division, which manages services to 7 brands/divisions, including: Lotus, Rational, Tivoli, Cognos, and WebSphere, with a total client base of 35,000.

- Simultaneously led 3 cross-matrix teams of 5-15 members each, in projects to research, develop, and deliver yearly software development capital forecast plans. Total budget for all 7 divisions \$100M.
- Saved an estimated \$2M yearly by increasing productivity of 600 employees. Organized the
 development and implementation of a worldwide database application, including requirements
 gathering, development, UA testing, rollout, and training. Directed 4 major version upgrades.
 Considered "best in breed" application by IBM managers.
- Developed and managed a \$30M yearly IT spending budget split between 35 groups/divisions located in 10 different European countries.
- Saved \$8M/yearly by initiating and managing a project to transition all US datacenters to standardized servers. Prepared and maintained 25 cutting-edge configurations available by a single part number and delivered fully assembled.
- Managed relationships with Sun Microsystems and Hewlett Packard, to provide ongoing discounts on a variety of servers needed for SWG development.
- Insured compliance for Sarbanes Oxley audits by establishing and maintaining an out-of-cycle capital approval process. Authorized over \$50M in requests yearly.
- Created the first standardized high-end ThinkPad to meet the needs of the Software Group developer community. Within 6 months this standard was adopted by all of IBM.
- Saved an estimate of \$2M/yearly by reducing capital expenditure through cross-lab sharing and reuse. Member of *The Asset Reutilization Council*, and founder of *The Asset Sharing Database*.

Advanced Systems Management Integration Professional, 2000 - 2002

- Managed deployment projects specializing in security and systems management software throughout the Cambridge data center (200+ servers).
- Specified, ordered, loaded, and installed Windows data center servers as lead MS Certified Systems Engineer on internal project teams.
- Published white papers, processes, procedures, and work instructions for IBM on OS and software standards.

Sample Resume (page 2)

Sarah Lopes Jones

page 2

MJ Research (currently Bio-Rad Laboratories), Waltham, MA Network Administrator and Help Desk Manager, 1997-2000

- Managed infrastructure projects, including: setup of multi-site DSL; DHCP and NAT conversion; SMS rollout; firewall installation; email migration; web server launch; database design; license server implementation; sales database rollout; VPN integration across WAN; Intranet design and installation in DMZ.
- Supervised helpdesk and staff. Prioritized help desk issues. Handled problem escalation.
- Directed selection, installation, administration, maintenance, upgrades, and backups for critical Windows servers on a cross-platform LAN/WAN with 200 nodes, and 50 remote users.
- Specified, ordered, installed, and distributed Macintosh systems to new hires. Trained employees on usage, company computer policy, and procedure.
- Held internal training classes in computer use, software applications, Internet, and project management.

Technical Skills

Hardware: IBM System x, BladeCenter, Intellistation, ThinkPad, PowerBook, AMD, Dell, Cisco, TotalStorage, NAS, tape backup.

Networking: switches/hubs, cabling, DSL/VPN, TCP/IP, remote access, DMZ/firewall. **Software**: Windows Operating Systems, Mac OS X, VMware, security and virus protection, system mgmt software, middleware, BrioQuery, ACT!, Filemaker Pro, Eudora Pro, *Apple*: iLife, iWork. *Microsoft*: Office, FrontPage, Project, SMS, Outlook, Visio. *Lotus*: Notes, Symphony, Sametime, SmartSuite, *Adobe*: Photoshop, Illustrator, PageMaker, Acrobat.

Education

Harvard University Extension School, Cambridge, MA

Master of Liberal Arts in General Management, June 2010

Emerson College, Boston MA

Bachelor of Science in Marketing Communications: Advertising and Public Relations, May 1997

PMI Institute: PMP Certified

IBM: Leadership Excellence Program: 148 class hours developing leadership skills

Microsoft: Windows 2000 Certified Systems Engineer

Sample Resume

Georgina Santiago

35 Lee St. Apt. 3 Cambridge, MA 02139/617-555-2212/gsantiago@post.harvard.edu

EDUCATION

Harvard University Extension School

Cambridge, MA

Bachelor of Liberal Arts, Field of Study Economics, citation in French

2009

Cum Laude, Dean's List, GPA 3.62

Worked up to 40+ hours a week to defray cost of tuition

EXPERIENCE

Hangtime Wholesale Wine Company Sales Representative

Boston, MA

2008-present

Opened and maintain 40 accounts in the greater Boston area. Conduct in-store tastings and staff trainings to generate greater revenue. Create and distribute promotional materials.

Christie's Auction House

New York, NY

Intern, Fine and Rare Wine Department

2008

Performed pre-and post-sale statistical analysis. Researched and executed mass mailing in order to generate new consignments. Researched potential domestic clients for annual Hospice de Beaune Auction. Generated contracts for consignors. Served as front-line contact for both existing clients and potential consignors, handling incoming and outgoing correspondence. Compiled and entered tasting notes for auction catalogue.

Montagna Bar and Restaurant

Aspen, CO

Back-Server, Cocktail Server, Food-Runner

2008

Active participant in wine program, including weekly blind-tastings. Created suitable beverage pairing for patrons.

Shay's Pub and Wine Bar Server, Bartender, Floor Manager

Cambridge, MA

2001-2008

Coordinated and promoted weekly specials to generate optimal revenue. Participated in development, expansion and improvement of wine program. Recruited and trained all floor staff. Increased overall restaurant sales by 75%.

The Second Glass Staff Writer

Boston, MA

2006-2008

Launched premier issue of print and online wine magazine. Increased public visibility through participation in wine related events. Provided up to three articles per print issue and once weekly for online issue. Conducted research and interviews for articles.

Certifications: Court of Master Sommeliers: Introductory Course

WSET Level 3 Advanced Certificate in Wine and Spirits (Pass with Merit) Paris Chamber of Commerce and Industry Diploma in Business French

Member, Boston Sommelier Society

Volunteer:

Domaine Carrett Bully, France 2008: Vineyard and Cellar Management Ovid Vineyards, St Helena, California 2008: Office and Events Support

Write an Effective Cover Letter

Your cover letter is a writing sample and a part of the screening process. By putting your best foot forward, you can increase your chances of being interviewed. A good way to create a response-producing cover letter is to highlight your skills or experiences that are most applicable to the job or industry and to tailor the letter to the specific organization you are applying to.

	Your Street Address City, State, Zip Code
	Date of Letter
Use complete title and address.	Contact Name Contact Title Company Name Street Address City, State, Zip Code
Address to a particular person	Dear:
if possible.	Opening paragraph: Clearly state why you are writing, name the position or type of work you're exploring and, where applicable, how you heard about the person or organization.
Make the addressee want to read your resume. Be brief, but specific.	Middle paragraph(s): Explain why you are interested in this employer and your reasons for desiring this type of work. If you've had relevant school or work experience, be sure to point it out with one or two key examples; but do not reiterate your entire resume. Emphasize skills or abilities that relate to the job. Be sure to do this in a confident manner and remember that the reader will view your letter as an example of your writing skills.
Ask for a meeting and remember to follow up.	Closing paragraph: You may refer the reader to your enclosed resume. Have an appropriate closing to pave the way for a meeting by indicating the action or steps you'll take to arrange an appointment.
Always sign letters.	Sincerely,
	Your name typed

Some general rules about letters:

- Address your letters to a specific person if you can.
- Tailor your letters to specific situations or organizations by doing research before writing your letters.
- Keep letters concise and factual, **no more than a single page.** Avoid flowery language.
- Give examples that support your skills and qualifications.
- Put yourself in the reader's shoes. What can you say that will convince the reader that you are ready and able to do the job?
- Remember that this is a marketing tool. Use lots of action words.
- Have someone proofread your letter.
- If converting to a .pdf, check that your formatting translated correctly.
- Reference skills or experiences from the job description and draw connections to your credentials.

Sample Cover Letter

February 21, 2012

Ms. Liza Wideman Recruiting Coordinator Great Strategy Consulting Firm 200 Shell Fish Blvd, Suite 199 San Francisco, CA 94080

Dear Ms. Wideman,

I am writing to express my interest in securing an Associate position at Great Strategy Consulting Firm. I am a Master of Liberal Arts degree candidate at Harvard Extension School, specializing in Information Technology. I come from a solid technical background with a strong interest in business and a passion towards strategy. My area of focus and interest varies from quantitative analysis to project management. I have maintained a 3.95 GPA through a well-balanced program of study, which is not only very analytical and technical by nature but also helps to build leadership and team building qualities. I am extremely impressed with Great Strategy's approach to strategy consulting, especially within the Business Development and Innovation practice areas. I believe my academic background, business knowledge and industry experiences have provided me with the credentials needed to thrive as an Associate.

Prior to Harvard, I worked as a technology professional, primarily resolving strategic issues related to technology process improvement. I gained solid research, analytical and problem solving skills while working in Fortune 500 companies. My background in generating innovative ideas and strategies to improve processes has provided me with a deeper understanding of multifaceted problems that companies encounter in their daily operations. Moreover, because of my work experiences, I fully understand how important it is to have great team dynamics in today's multi-disciplinary business environment.

To date, my experience as an IT professional has been extremely rewarding and productive. However, it is through strategy consulting that I can use my analytical aptitude and creative problem solving skills to their fullest. I strongly believe that consulting is a discipline that will force me to view problems not only from the client's standpoint but also from a marketplace, best practices and "think out of the box" point of views.

I would appreciate the opportunity to interview with Great Strategy Consulting Firm for the Associate position. Please find enclosed my resume for your review. I can be reached via email at jacob.mclean@post.harvard.edu or by phone at (617) 555-3456. I enthusiastically look forward to hearing from you soon.

Thank you for your time and consideration.

Sincerely,

Jacob A. McLean

RESUMES AND COVER LETTERS

Sample Cover Letter

October 10, 2009

Ms. Susan Carey Senior Manager Wholesale Wine USA 23 Green St. Boston, MA 02116

Dear Ms. Carey:

I am writing to apply for your position in wine wholesale as advertised on Crimson Careers. This exciting opportunity appears to be a wonderful fit with my professional experience, personal interests, and career goals.

I am returning to Boston to complete my final year at Harvard University Extension School, where I am majoring in French and economics. Having spent the year working and traveling, I am eager to incorporate myself once again into the local wine community, to which I can bring experience in a number of sectors of the industry.

Through eight years in the restaurant field, I have acquired a deep love of and appreciation for wine and cuisine. I have been known to wax rhapsodic over specials; nothing made me happier than discussing a bottle with a table. This enthusiasm allowed me to introduce a list of reserve selections to Shay's Pub and Wine Bar. The result was an appreciable increase in sales for the restaurant and repeat attendance by customers. My position at Aspen's award-winning Montagna allowed me to expand upon my knowledge of wine, locally inspired cuisine, and the highest standards of service. Our weekly blind-tastings fueled my desire to further myself in this field, and I am in the process of acquiring certification through both the Court of Master Sommeliers and the Wine Spirit and Education Trust.

Most recently, I have returned from France where I was lucky enough to work on an organic vineyard in Beaujolais. I adored working with the young, dynamic, vigneron who ran the estate, the largest of its kind in the region. A position at your wholesale wine company would allow me to draw upon this experience and to facilitate the success of such producers. Additionally, it would enable me to replicate the most enjoyable components of my experience overall: working with my colleagues in the local restaurant industry, as well as with distinctive, iconoclastic winemakers.

I am readily available via email or phone in order to arrange an interview, and have attached my resume below per your request. Please do not hesitate to contact me if you have any questions. I appreciate your consideration and look forward to hearing from you.

Sincerely,

Georgina Santiago





Dressing Professionally on a Budget

Denise Dias Sedgwick County Agent Family and Consumer Sciences Fact Sheet

First Impressions

First impressions are extremely important, especially in the business world.

In order to make a good first impression, dress professionally to separate your social image from your professional presence.

Social vs. Professional Presence

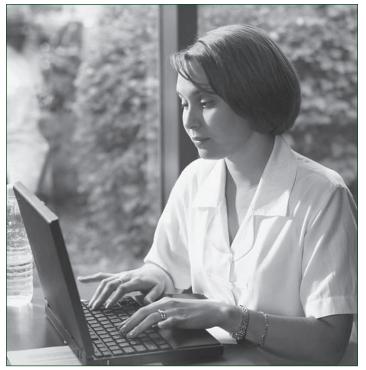
What you wear at home and in social situations usually should not be what you wear at work.

The little details of dress matter most. No matter what you wear, clothes should be neat and clean. Keep shoes clean and polished. Hair should be neatly styled and makeup should be subtle. Nails should be clean, neat and of reasonable length. Always dress for the job you want.

Avoid wearing perfume or cologne at the office. Your scent (even if you smell good) can be an issue for employers, clients or coworkers. With any type of scent, less – or none – is better. In addition, depending on the workplace, you may want cover any tattoos and remove piercing rings.

Rules for Casual Dress at Work

Business casual does not mean sloppy. Even in a "business casual" work environment, clothing should be pressed and never wrinkled, torn, dirty, or frayed. Any clothing that has words, terms, or pictures that might be offensive to others is unacceptable.



A simple blouse will never seem dated and makes a professional impression.

Not all casual clothing is suitable for the office. Clothing that reveals too much cleavage, or shows your back, chest, feet, stomach or underwear is not appropriate for a place of business.

Sports team, university, and fashion brand names on clothing are generally acceptable. Hats are not appropriate in the office, with the exception of head coverings that are required for religious purposes or cultural tradition.

In a casual workplace, you cannot go wrong with khakis and a sport shirt or a nice sweater. If you are going to a meeting or making a presentation, more professional attire is in order.

What not to wear to work

- Flip-flops or sneakers
- Visible underwear (bras, bra straps, briefs, boxers, etc.) even if your bra straps match your top. Make sure the top of underwear does not show above the pants waistband.
- Shorts
- Jeans
- Low-rise or very tight pants
- Low-cut, midriff-baring or tight tops

Trendy vs. Classic

Classic styles will not become dated. A classic suit that will last for years is a better investment than trendy attire that will only last a season. Remember that your idea of trendy clothing might not match the boss's perspective on what is fashionable. Dress conservatively.

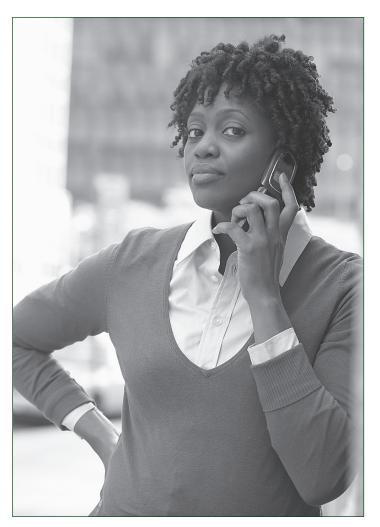
When to buy classic and trendy

Choose classic styles when purchasing bigticket items, such as suits, dresses or coats.

Trendy, but inexpensive, accessories help you look up-to-date. Choose them in the brightest seasonal colors. (See the wardrobe planning tips on page 3 for more suggestions.)

Where to find affordable clothes

- Clearance racks
- Outlet stores
- Goodwill/Disabled American Veterans shops
- Borrow special occasion items from a friend
- Secondhand, thrift or resale shops
- Yard or garage sales
- A clothes exchange swap meet



A sweater and blouse are always appropriate.

Creating a Seasonless Wardrobe

Mix and match key pieces to create different looks. No two pieces should be the same, but they should coordinate with one another. Use accessories to pull the look together.

Two tools on the next page will help build a wardrobe on a budget:

- Follow the steps for wardrobe planning to clean your closet and choose the best pieces for your work and lifestyle.
- The chart "Make the Most of Your Ward-robe" shows how a few key pieces can be the basis for a variety of outfits.



Regularly evaluate your wardrobe.

Wardrobe Planning

- Get organized. Clean out and re-organize your closet and dresser.
- Decide on a basic color plan. Neutrals are always in style and are a good foundation for your wardrobe.
- Evaluate your wardrobe. Take an inventory of your closet and make a list of things you need. Buying from a list will keep you focused and curb impulse buying.
- Plan your wardrobe for variety and flexibility. Choose a few fun pieces to keep your wardrobe looking fresh and up-to-date.
- Determine your clothing budget. Decide what you can afford to spend on clothes every month, and stick to that budget.
- Buy the best quality clothes that you can afford. They will last longer, wear better and ultimately save you money.
- Buy basic styles because they will last longer.
- Take care of the clothes you have. Learn how to care for your clothes the right way.

Make the Most of Your Wardrobe

Five pieces = 6 looks

1 jacket 1 blouse 1 short skirt 1 long skirt

1 pair of pants

Seven pieces = 14 looks

2 jackets 1 blouse, 1 short skirt 2 long skirts

1 pair of pants

Eight pieces = 30 looks

2 jackets 2 blouses, 1 short skirt 2 long skirts

1 pair of pants

Nine pieces = 42 looks

2 jackets 2 blouses 1 short skirt 2 long skirts 1 shirt 1 pair of pants

This formula could work for a man's wardrobe – substitute slacks or dress pants for the skirts.

K-State Research and Extension Publications

Basic Apparel Management, S134H

Basic Job Ready Skills, S134A

Basic Health and Wellness, S134D (Spanish S134DS

Sources for More Information

Diana Pemberton-Sikes -

http://www.FashionForRealWomen.com.

Dress Well with a Tight Budget -

http://ezinearticles.com/?Dress-Well-with-a-Tight-Budget&id=174381

Clothes Make the Man or Woman -

http://careerplanning.about.com/cs/dressingforwork/a/dress_success.htm

What Not to Wear on a Job Interview -

http://jobsearch.about.com/od/interviewattire/a/interviewnot. htm

Dress for Work Success -

http://humanresources.about.com/od/workrelationships/a/dress code.htm



Author

Denise G. Dias, Sedgwick County Extension Agent, Family and Consumer Sciences

Reviewers:

V. Elizabeth Drescher, Sedgwick County Extension Agent, 4-H Youth Development Jan McMahon, Sedgwick County Extension Agent, Family and Consumer Sciences, EFNEP

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Kansas State University Agricultural Experiment Station and Cooperative Extension Service

MF2881 August 2009

Lunch or Meal Interview Etiquette

An invitation to a lunch interview or an interview during another meal means that you are under strong consideration for the position. Generally, the interviewer's main objective is to evaluate your social skills. Using proper dining etiquette is essential. Don't neglect your table manners.

Before the meal

- Confirm the location and time. Ask how you will recognize the interviewer.
- If you are nervous about the setting, visit the restaurant before the interview. Look at the menu brush up on the correct pronunciation of the items on the menu and the correct dining etiquette for eating those items.
- Turn off your cell phone before entering the restaurant and leave it off.
- Dress professionally (even if the restaurant is casual).
- Bring copies of your resume and a pen and note pad.
- Follow the steps you would normally take to get ready for an office interview. Research the company, practice your responses to interview questions, and prepare a list of questions you have for the interviewer.
- Arrive early so that you will have time to visit the restroom to tidy up and also have a few minutes to relax before the interview.
- Be certain to check to see if your party is already there, no matter what time you arrive.
- Wait in the lobby, not at the bar area.

During the meal

Job interviews over dinner require a less aggressive "sell" than an office interview. The company believes you can do the job at this point, and would like to evaluate your social skills.

- Focus on the interviewer even if the restaurant is noisy and full of distractions.
- Avoid discussing religion, politics, or anything else that might be controversial.
- Although the setting might be casual, don't become too familiar with the interviewer. Remain professional.
- Try your best to remain relaxed and stay confident. Remember that the company believes you can do the job.

Dining etiquette tips

Use excellent table manners and follow these dining etiquette tips at the table:

- If there is more than one person interviewing you, wait for everyone to be seated before placing your napkin in your lap or opening your menu.
- Order something that is easy to eat. Avoid difficult foods such as spaghetti, spare ribs, fried chicken, tacos, lobster, crab legs, and large, messy sandwiches. If in doubt, order what the interviewer is eating.
- Order quickly, without fuss or interrogation of the server. Do not make an issue of your food choices, allergies, and your likes and dislikes.
- Do not change your order or send food back. If something is a little wrong with your order, let is slide.
- Don't order the most expensive or the least expensive menu item.

- Don't order anything huge or smelly or crunchy.
- Ponder answers to difficult questions while chewing.
- Take small bites.
- Don't eat too fast or too slow.
- Do not drink from a bottle or from a straw.
- Don't wipe your plate with your bread.
- Don't order dessert unless the interviewer does.
- Be polite to servers. Say "please" and "thank you."
- Do not order alcohol, even if you are of age and even if your interviewer does. Not even a "mocktail".
- Mention that you brought copies of your resume or portfolio, but don't take them out until they are requested.

After the meal

- As the invitee, you have no responsibility for the bill, but be sure to thank your host for the meal. Be gracious about letting the interviewer pick up the tab.
- Ask for your host(s) business card(s) if you have not already received them.
- Leave on a positive note by expressing your interest in the job.
- Write the host a "thank you note" and remember to thank them for the meal as well as the interview.





Tips for Dining Out

Compiled by Casey Mull, Marilyn Poole, and Cheryl Varnadoe

When eating food in a restaurant or at home, you should always use your manners. Having nice table manners will become very natural for you.

REMEMBER:

- Place your napkin in your lap
- Do not rest elbows on the table
- The key to fast food eating is to be casual and comfortable, but polite and considerate

WHEN ORDERING FOOD:

- If you or the people at your table are not ready to order, simply tell your server that you need a little more time.
- If your group wants separate checks, let your server know that at the beginning before you order anything, including what you would like to drink.

BEING SERVED IN A BUFFET LINE:

- The attraction of a buffet is that you can sample as many foods as you like.
- When going through a buffet line, use a clean plate EACH time you get food. Don't take your used plate through the line.
- In a buffet line, there is no need to overload the food on your plate.
- If you pick up a piece of food such as a piece of chicken or a roll, keep it on your plate. Don't change your mind and put it back.
- If the silverware is rolled inside a paper napkin, unwrap the napkin and place in your lap. Place the silverware in the appropriate place fork to the left, knife and spoon to the right side of the plate.
- Once seated, do not begin eating until others around you or at least half of your table is seated and ready to eat.

SALAD BARS:

- Use most tips that apply to buffet lines.
- Wait your turn in line, never move ahead of the person in front of you.
- Use the serving utensils provided
- If you accidentally take too much, do not move excess food back to the serving dishes
- Don't reach across to the other side. Wait until you have gone down one side, then move to the other side.
- Always remember to be patient and courteous to the others in line

FAST FOOD RESTAURANTS:

- Treat those who serve you with respect. Remember to say Please and Thank you.
- Be ready to order when you get to the counter.
- If you have to wait on your order, stand to the side. If you order for several people, ask one of them to help you carry your order to the table.
- Most fast foods are made for eating without utensils, so it is proper to pick up food with your fingers.
- Since the wrapper or containers are actually your plate, you should leave them spread out while you are eating. After you have finished, then always discard your trash in the trashcan and leave your area clean.

WHILE DINING OUT:

- Be respectful of other people dining.
- Never complain about the food or service.
- Turn your cell phone off to vibrate or silent when you arrive at the restaurant.
- Families with small children should not let little kids run around.
- If your group is celebrating a birthday or special occasion, don't take over and be too rowdy. Arrange for a private room, if needed.
- Wait until everyone at your table has been served, before you begin to eat.
- Remember to leave a tip in a restaurant. A good guide is 15-20%. 10-15% is ok in a restaurant where it is a buffet where you serve yourself, or where you place your order in a central location.
- Remember to say please and thank you to the servers.
- If you are especially pleased with the food or service, it is a nice gesture to offer compliments. The management / waiter will appreciate hearing from a satisfied customer. Praise is important and always appropriate to give.

 Your table manners are very important, since they follow you everywhere. By learning and practicing proper table manners and dining etiquette, you can avoid potentially embarrassing situations. You can enjoy dining no matter where you are, if you are comfortable with yourself and your eating manners.

IF SOMETHING HAPPENS DURING THE MEAL:

- If you drop a fork or spoon, ask the waiter for another one. Don't pick it up and try to clean it off.
- If a fork or glass is not clean, just discreetly ask for another one.
- If you spot something in your food that doesn't belong, avoid making a scene. Alert your waiter to the problem. He / she will bring a replacement for you.
- If someone at your table has food on their face, politely tell them. You would want to know, if that happened to you.
- If you knock over a drink, set the glass upright and apologize. Use your napkin to begin blotting up the liquid. Summon your waiter who will take care of it.

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Group Curriculum #3GC3

Spring 2014

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Prom Planning Committees

So you signed up for the prom committee? What a great first step to helping create the best prom ever! Whether you just wanted the inside scoop or love to plan parties, follow this prom committee advice to help make your big night one for the yearbook. From choosing a theme, venue, and decorations to picking music and activities to do at prom, you'll find advice on how to plan the best prom ever, all while staying within budget.

Planning Tips

How Do I Plan the Best Prom?

Organization and delegation are key when it comes to successful prom planning. For most teenagers, prom is a "once in a lifetime" event that you'll look back on for years to come, so you want to ensure that it is a flawless experience for everyone involved. From choosing the date, location, and theme of the prom to what to do after prom, it is best to break the prom committee volunteers into sub-committees to focus on completing specific tasks in a timely fashion. This will also allow your prom committee members the chance to shine and highlight their passion or talents. For instance, do you have super-talented artists on the prom committee? You may want to consider placing them on decoration duty, as their love of art could be very beneficial. Follow these easy steps on how to plan a prom, and you'll be well on your way to an evening of fun in no time!

- 1. Recruit classmates Stir up the excitement and get as many classmates to join the prom committee as possible. This should be pretty simple to do, as many people will want to help with such an important occasion. Spread the word at school with posters, banners, and social media. The more the merrier, as there will be plenty of prom related things to consider and numerous tasks to accomplish before the big night. Remember, creating a memorable experience is best done as a team.
- Choose Date & Time If not already decided by your school, poll classmates, consider sporting schedules, and try to pick a date and time that will work for everyone. (Also find out if your school plans to hold a "grand march" the day of prom, as that may factor into the date and time selected.)
- 3. **Choose Your Prom Theme** With the beauty of technology, you have countless options for inspiration when it comes to choosing your prom theme. From romantic foreign cities to carnival-themed events and everything in between, the possibilities are endless.
- 4. Divide into Sub-Committees Delegating the workload is essential to pulling off a successful prom. Everyone wants to help and feel involved, and, if you are the chairman, you can't handle it all by yourself. It is best to break big sections of planning for prom down into manageable tasks and assign to the best-suited committee members. Suggested prom sub-committees include:

- 1. Budget/Fundraising Committee Responsible for creating revenue for prom and ensuring that all sub-committee members are staying within the agreed upon budget.
- Decoration Committee Responsible for decorating the venue for the big night. This group selects prom supplies and works within the allotted budget to create the agreed upon prom vision.
- 3. Entertainment Committee Responsibilities include researching and securing the DJ or band for the dance, as well as a photographer and any other vendors that may be needed for the activities planned at prom.
- 4. Favor/Prize Committee Researches and purchases the favors and souvenirs that will be handed out at prom.
- 5. Tickets/Invitations Committee This committee is in charge of all things related to prom tickets, from deciding the information that will be printed on the prom ticket to keeping track of all the sales.
- 6. Publicity Committee Think of this committee as a marketing department for the prom. They are in charge of spreading the word and creating interest for the big night via posters, ads in the school paper, or on the school website.
- 7. Royalty Committee This group is in charge of all things related to the prom court. From determining the voting method and tallying the votes to crowning the actual king and queen the night of prom, this committee has a royally important duty.
- 8. Venue & Food Committee Responsibilities include researching and securing the venue for the prom, keeping in mind costs and available assets. Once this committee has narrowed the selections down to a few options, they should present them to the whole prom committee for a vote so that everyone can again feel included and have a say in where the prom is being held. Also, if food is not provided at the venue, this group will locate and work with the catering company to finalize the menu for prom night.
- 9. Volunteer/Staffing Committee Responsibilities include planning, recruiting, and creating schedules for volunteers and chaperones for promnight. This committee also sets the time frame for the actual event.
- 10. Clean-up Everyone will need to return the next day and serve as part of the clean-up committee. Recycle and pack up any decorations that can be used the next year or donate them to the theatre department or another school.
- 11. Add other committees as needed
- 5. **Final Touches** Prom committee advisors should work closely with all sub-committee members to ensure that everyone is on track when it comes to deciding, ordering, organizing, and building things in timely fashion for prom.

Themes & Decor

Choosing a theme for prom is one of the most important responsibilities of the prom committee. Not sure where to start? It's best to start by polling your classmates to see what their vision of the perfect prom includes and, if necessary, take a vote to determine your prom theme.

Do they want romantic? Whimsical? Pretty? Peculiar? Nostalgic? Fun? Glitzy? Throwback? Elegant? Haunted? Glamourous? Neon? Masquerade? Seaside?

Select a theme that everyone will enjoy and remember.

Prom Activities

What are Some Fun Prom Activities?

The most popular activities at prom are typically dancing and posing for selfies with your date and friends. But let's face it, not everyone knows the latest dance craze, or is comfortable trying to learn while dressed to the nines in formal prom attire. You'll want to be sure there are plenty of fun and safe alternative activities to keep everyone entertained and engaged if you want the title of "best prom ever!" For a cohesive look and experience, it's best to let your prom theme dictate the prom activities. For instance, if you went with a Hollywood theme, think about setting up a little corner area for showing some prom-themed movies and having everyone make their own star for the "Hollywood Walk of Fame"! With a Candyland theme, have some throwback board games available for everyone to play and a candy bag snack bar. Whatever the prom theme, the most important activity is to have fun, so do whatever makes your class happy!

Prom Fundraisers

How Can We Fundraise for Prom?

There are infinite options when it comes to fun and creative ways to raise money for prom expenses. Start by recruiting classmates and committee members to participate. Then brainstorm ideas on which types of fundraisers attract the most interest in your area. To increase the fundraising potential leading up to the big event, try a variety of different types of prom fundraisers. Don't forget to pull from past fundraising history! If your band group raised a ton of money selling frozen pizza, then it may be worth offering again. From selling discount cards specific to your school and local businesses to selling cookie dough, candy, popcorn, or candles, it's easy to find prom fundraisers specializing in just about anything you can imagine. What about a talent show or a prom walk/ run? What about a Grand March at prom that you charge a small admission fee to parents & the community to view? Still unsure? You can hit up pin boards and other

social media outlets for inspiration, but remember, delicious bake sales or tried-and-true car washes are super-effective, classic fundraising events. Students can also purchase their own tickets to the prom.

Be sure to stay on budget and include all committee members as you plan your prom. Using these tips, you and your prom committee are sure to plan the most memorable prom ever!

Sources: Andersons.com; Promnite.com; Promgirl.com; VancoPayments.com; Easyeventplanning.com.

Cheryl Varnadoe, 2023



Managing Your Money: Where Do I Begin?

Circular 591

Revised by Fahzy Abdul-Rahman¹

Cooperative Extension Service • College of Agricultural, Consumer and Environmental Sciences

INTRODUCTION

Wouldn't it be great to win the lottery and suddenly have enough money to pay off all of your debts and become financially secure for life? That's a nice dream. But even if that dream came true, you would probably find that simply having a lot of money does not end financial concerns. It just means having to think about other things.

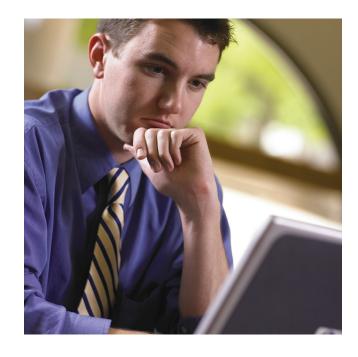
Money problems affect us all, no matter how much or how little we have. That's why financial planning is so important. It's hard to think about the future when pay day is a week away and your bank account is empty. You can make your money stretch further if you learn to manage it carefully. You can make your money stretch if you

- Know what you want to do with your money.
- Know where your money goes.
- Know how to keep your money longer.
- Plan your spending in advance.
- Know and keep within your credit limits.

That is what this and the additional five circulars in the *Managing Your Money* series (Circulars 592-596) can help you do.

WHAT'S IMPORTANT TO YOU?

Why do you spend your money the way you do? If 10 people were given a \$100 bill, they would probably all spend it in entirely different ways. Why? Because people are different and have different values. The deep-rooted beliefs you have about what is desirable and good are known as values. Values grow from personal experiences. You have made and will continue to make choices



based on your values. Values are not necessarily right or wrong; they express what is most important to you.

Families set goals based on their values. A major reason many couples argue about money is differing values and goals. To find out what you value, you should fill out Worksheet 1 and your spouse/partner should fill out Worksheet 2. After you both have completed the list, take some time to compare your responses.

Do you both value the same things? Do you want more new clothing, while your partner would prefer to go on a fishing trip? It's hard for one person to decide what is most important, but even harder for two people to agree. What about your children? Don't forget to consider their priorities as well.

Do you and your partner agree on your spending values? Are you spending money on the things that are

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really important to both you and your family? The next step is to take some time to compare your actual spending to your rated priorities to see if they match.

HOW TO TALK ABOUT MONEY

Preventing and overcoming money problems takes honest and open communication. It also takes some time and effort. Talking about money is hard. It means more than just discussing the amount of income, who is spending what, and how much things cost.

Think about money—what does it mean to you? To some it means power. To others it may mean security or status. Take some time and find out just what you and your spouse/partner think about money.

Use Worksheets 3 and 4 to get your discussions started. Don't wait until a problem occurs; try to talk on a regular basis. Also choose a place where you won't be interrupted.

Here are some other tips to follow.

- 1. Ask other family members for input. People, in general, are more supportive of decisions when they have been asked to give some input. Try taking the democratic approach. Include all family members, even children, in helping make decisions about money as a team. Let everyone have a chance to express an opinion. You will find that family members are more likely to be satisfied if they helped in making the decision.
- 2. Clearly identify the issue or concern. Just what is the problem? None of us are immune to problems. Some families may have more problems or different ones than others. Is the problem spending too much money, spending at the wrong time, or spending on unnecessary or unimportant items? Financial problems are made more serious by certain addictive behaviors (drugs, alcohol, gambling). If you suspect this might be the cause of the problem, please seek help from a local counseling/mental health center or from a qualified professional. It is imperative that you start working to solve these kinds of problems as you also work on your financial ones.
- 3. Every family member should state his or her feelings, wants, and needs freely. Others should not judge or criticize. Talk about the present. Try using "I" messages instead of saying "you always" or "you never." For example, instead of saying

"You never fill the gas tank," say, "I get really upset when I find the gas tank close to empty whenever I want to use the car."

- 4. **Be sure to listen carefully to the other person.** Let them know you understand what they said. For example, "Dad, you seemed upset when there was no gas in the car."
- 5. **Be willing to negotiate for a realistic settlement of differences.** Family members must be ready
 to compromise. A verbal agreement is fine, but
 a written one may help even more to avoid conflicts. Example, when the gas tank gets down to a
 quarter-tank, the person driving is responsible for
 filling the tank.

FIRST STEP: SETTING FINANCIAL GOALS

It is necessary to take a look into the future and see where you want to be before you can get there. Families set their financial goals based on their values. One family's goal list will be different from another family's. Some examples of goals include owning your own home, paying off all debts, saving for your children's college education, or taking a family vacation.

Think About Your Goals

A list of goals could go on and on, it just depends on your family's needs, wants, and desires.

Use Worksheet 5 to help plan your family goals. Now is the time to think about what you want. Take time to write down your goals so that you can see what is really important to you and your family. What do you really want for your future?

Financial goals are the specific things you want to do with your money within a certain period of time. They will give you a purpose for the way you spend your money today and tomorrow.

- **Short-term** goals include things that can be done soon, perhaps in a week or a few months, but no longer than a year. Examples include buying new clothes or saving for a vacation.
- **Intermediate-term** goals include things that can be accomplished in one to five years. Examples include buying a new car or paying off debts.
- Long-term goals include things you would hope to achieve in five or more years. Examples include buying a house, putting children through college, or saving for retirement.

As you set your financial goals, remember these three basic ideas.

- Set realistic goals. Goals that are set too high may frustrate you and cause you to abandon your plans. Maybe it is impossible to save \$100 a month right now. Why not try for \$10 or \$25?
- **Be specific.** State your objectives concisely. Visualize your goals by drawing pictures or cutting pictures out of magazines that illustrate what you want to accomplish. If goals are vague, you may not be able to meet them, and others in your family may have different ideas about the goal. An example of a specific goal might be, "If we save \$100 a month for the next 12 months, we can afford new carpeting for the living room."
- Be flexible. Plans may require adjustments as your income and lifestyle change. Don't be so rigid that you have to start over with an entirely new plan. For example: An unexpected expense comes up. You can't save the entire \$100 that month. Don't let that get you off track. Continue to set aside something toward your goal no matter how little it may be.

More Thoughts on Goals

You and your family probably have some ideas about the things you want in the future. An advantage of setting goals is that you know you have something to work toward. All too often you can get so caught up in day-to-day problems that you end up accomplishing very little. While this may not be a problem in the short run, in the long run (whether it is college or retirement) a lack of financial planning can mean real problems.

Some goals require resources other than money to achieve. In order to reach some goals, you may decide you need to earn more money. In order to do that, you may need more training or education, which requires time and other talents.

Reaching long-term goals may depend on achieving several short-term goals along the way. It may be hard to give up things now to have something in the future, yet short-term sacrifices may be needed to provide for the future. Knowing what your goals are and how much money you need to achieve them may help you make decisions about spending money now.

Take time to prioritize your goals. Of the ones you have listed, which are the most important to you as an individual? Which are the most important to your family? Can you agree on an order in which to accomplish goals?

CONCLUSION

Discussing financial priorities with your family is essential to creating a successful money management plan. Planning for the future with your family now ensures financial security later on.

Excel spreadsheet versions of some of these worksheets are available at http://aces.nmsu.edu/pubs/_g/#circ.

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Worksheet 1

Values Assessment (for you)

Read over the list below. Put a 1 beside the things that are most important to you, a 2 beside the things you consider somewhat important, and a 3 beside things that are not important to you. After you and your spouse/partner have completed the list, compare and discuss your answers. ____ religion food education insurance ____ vacation ____ lots of money ____ saving money ____ friends ____ our own business ____ new car ____ jewelry ____ pay off debts ____ family our own home ____ health ____ clothes ____ cultural events ____ entertainment ____ sports boat ____ other? ___ job success **Worksheet 2**

Values Assessment (for spouse/partner)

Read over the list below. Put a 1 beside the things that are most important to you, a 2 beside the things you consider somewhat important, and a 3 beside things that are not important to you. After you and your spouse/partner have completed the list, compare and discuss your answers.

food
insurance
lots of money
friends
new car
pay off debts
our own home
clothes
entertainment
boat
other?

Worksheet 3

Let's Talk About Money (for you)

Money is often a source of conflict in families. It is a difficult topic to discuss. This worksheet will help you learn more about your values and feelings about money. Each spouse/partner should use the worksheets provided and answer separately, then take some time to compare and discuss your answers. You will also want to include other family members in some of these discussions.

1. You've	e just won \$10,000 in the lottery. What will yo	ou do with 1	the money?
\$	for	\$	for
\$	for	\$	for
\$	for	\$	for
2. You ha	ave just been laid off from your job. You must	make a ma	ajor cut in spending. What would you cut first?
3. I'd lik	e to see us spend more money on		
and le	ess money on		
	much money does your household spend mon	thly on the	e following?
	or mortgage payment: \$		
Groce	eries: \$		
Car p	ayment: \$		
Cloth	ing: \$		
Utiliti	ies (electricity, gas, water, telephone, cable): \$ _		_
Enter	tainment: \$		
5. What	money problem is the most frequent cause of a	arguments?	.?
6. What	is the most foolish thing you've spent money of	on in the la	ast year?
7 What	is the most sensible thing you've spent money	on in the l	last vear?

Worksheet 3 (continued)

- 8. How do you feel about buying on credit?
- 9. Do you agree (A) or disagree (D) with these statements? Circle your answer.
 - A D I am too tight with money.
 - A D My spouse/partner is too tight with money.
 - A D I want to be included in making decisions about spending money.
 - A D I like to buy things because it makes me feel good.
 - A D I feel good about the way our family handles money.
 - A D Our family needs to develop a better way to manage money.
 - A D I think it is important to set goals and plan for the future.
 - A D Why worry about tomorrow? I live from day to day.
 - A D I would like to go out more often, even if it means doing without something.
 - A D I would rather do without some things for now to have a more secure future.
 - A D If one of us were to get sick or lose a job, we'd be able to pay our basic bills for a few months.
 - A D If one of our vehicles broke down and we needed \$1,000 for the repair, we could pay it without a lot of financial stress.

Worksheet 4

Let's Talk About Money (for spouse/partner)

Money is often a source of conflict in families. It is a difficult topic to discuss. This worksheet will help you learn more about your values and feelings about money. Each spouse/partner should use the worksheets provided and answer separately, then take some time to compare and discuss your answers. You will also want to include other family members in some of these discussions.

1. You've just won \$10,00	00 in the lottery. What will yo	u do with th	he money?
\$ for		\$	for
\$ for		\$	for
\$ for		\$	for
2. You have just been laid	off from your job. You must	make a majo	for cut in spending. What would you cut first?
3. I'd like to see us spend	more money on		
and less money on			
Rent or mortgage payr		thly on the f	following?
Groceries: \$			
Car payment: \$			
Clothing: \$ Utilities (electricity, ga Entertainment: \$	s, water, telephone, cable): \$ _		_
5. What money problem	is the most frequent cause of a	arguments?	
6. What is the most foolis	sh thing you've spent money o	on in the lass	et year?
7. What is the most sensi	ble thing you've spent money	on in the las	ıst year?

Worksheet 4 (continued)

- 8. How do you feel about buying on credit?
- 9. Do you agree (A) or disagree (D) with these statements? Circle your answer.
 - AD I am too tight with money.
 - A D My spouse/partner is too tight with money.
 - A D I want to be included in making decisions about spending money.
 - A D I like to buy things because it makes me feel good.
 - A D I feel good about the way our family handles money.
 - A D Our family needs to develop a better way to manage money.
 - A D I think it is important to set goals and plan for the future.
 - A D Why worry about tomorrow? I live from day to day.
 - A D I would like to go out more often, even if it means doing without something.
 - A D I would rather do without some things for now to have a more secure future.
 - A D If one of us were to get sick or lose a job, we'd be able to pay our basic bills for a few months.
 - A D If one of our vehicles broke down and we needed \$1,000 for the repair, we could pay it without a lot of financial stress.

Worksheet 5

Setting Your Family Goals

Now it's the whole family's turn. Take some time to really think about what you want for the future. Then use this worksheet to write down your goals. List the goals that are most important to both you and your family. As a family, discuss the ideas and develop a plan for your future. Identify your highest-priority goal by placing a 1 next to it. Place a 2 next to the second-highest and continue until you have prioritized each goal.

Short-term (within one year). Example: Save \$1,000 to pay for family vacation next summer.

Goal Amount To Save Each Month	Priority	Target Date	Total Cost	Amount Already Saved

Intermediate (one to five years). Example: Save enough to have an emergency fund worth three to six months of takehome pay.

Goal Amount To Save Each Month	Priority	Target Date	Total Cost	Amount Already Saved

Worksheet 5 (continued)

Long-term (five to ten years). Example: Save money to pay for child's college education.

Goal Amount To Save Each Month	Priority	Target Date	Total Cost	Amount Already Saved

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Revised June 2012 Las Cruces, NM

Family Consumer Sciences Skill-a-thon Life Skills Scenario Work Sheet for Participating Teams (To be turned in to judges after giving the 5 minute oral presentation.)

Team/County:
Scenario:
Jonathan is a friend from your school. He has confided to you that his parents have called a family meeting about making some money decisions. With three teenagers in the house, money has been tight. Jonathan is very worried and feels stressed about it.
You have been learning the basics about money management in your 4-H program. What are some things Jonathan and his family need to consider as they get started managing the family budget?
Alternatives: Variety of options generated
Solution: Conclusions reached are explained and reasonable for the situation

Family Consumer Sciences Skill-a-thon Life Skills Presentation Score Sheet - *Revised 2020*

Team/State:		
Team Presentati	ion (50 points possible)	
Alternatives:	Variety of options generated (15 points)	
Solution:	Conclusions reached are explained and reasonable for the situation (15 points)	
Presentation:	Total team effort is shown: 1. Every member contributes to presentation (10 points)	
	2. A clear statement of the group decision is presented (10 points)	
Maximum of 50	points possible Total:	